

Exhibit 3 Pricing

COST PROPOSAL and MARKET BASKET COST PROPOSAL

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor's performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME: The Sherwin-Williams Company _____

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	Discount %
Interior Paints:	
Flat	50
Satin	50
Semi-Gloss	50
Exterior Paints:	
Flat	50
Satin	50
Semi-Gloss	50
Brushes / Rollers	30
Tape	30
Buckets, Liners	30
Sprayers	15
Other:	