

# BEP Full Service Leased Equipment Program



NATIONAL  
VENDING

## Full Service Leased Equipment Program :

Provides asset control, oversight and a full-service equipment replacement, repair and asset management program and a single point-of-contact; National Vending is the state's vending installation and service headquarters. All program costs are built into a monthly per-machine fee for the term of the lease.

### 1. Leased Equipment

- A. Replace all snack, frozen and food vending machines over 5 years
- B. Machines are equipped with telemeters and Greenlite reporting, which gives real-time access to machine sales & inventory, and machine alerts (accessed by the state and operators)
- C. Full coverage 5-year parts and labor warranty
- D. Operator training
- E. Optional high security features (alarms, puck locks, pry-resistant features)



### 2. National Vending and the State BEP develop a vending machine asset replacement plan

- A. All equipment is replaced over a 2, 3, or 5-year period according to your budget.
- B. At the beginning of each fiscal year, you determine which assets are replaced

### 3. National Vending coordinates:

- A. Removal of old equipment
- B. Installation of new machines.
- C. Newer used assets are transferred
- D. Obsolete equipment is liquidated and fair market value credit is returned back to state
- E. Install credit card readers and telemeters on bottler equipment
- F. All machine repair and service activities for state-owned and leased machines
- G. Maintains service records on all assets
- H. Hands-on training (annual training meetings, also one-on-one training during install)

### 4. Other Program Benefits:

- A. Technical service support line
- B. All-inclusive per machine rate paid monthly by the state includes the cost of equipment, telemeter service fees, full parts and labor warranty and all full service administrative activities
- C. National Vending may qualify as a sole source provider
- D. National Vending is a certified Women's Business Enterprise

### 5. Stop-gap service

A service gap is created when the state has locations where no BEP operators are available. National Vending can provide interim stop-gap service to these locations through our third-party service network. We will pay a competitive commission to the state, consolidate revenue for all locations, perform meter audits, etc.

## Exhibit 1

Solicitation #

SW0763, Vending Machines and Maintenance

Vendor:	Solicitation Requests	Mandatory	Preferred	Bidder Response (Acknowledged and notes of how request will be met)
	Must offer American Disabilities Act (ADA) Compliant Machines	X		The Lease Program offered in this bid MEETS this specification
<b>EX: Vendor Name</b>	Provided a purchase list or catalog reflecting price and % off MSRP	X		See Listed Pricing and % discounts, Attached as Exhibit 2
	For Machine Sales, provided a purchase list or catalog reflecting price and % off MSRP	X		The Lease Program offered in this bid does not include the selling of equipment, therefore this specification is not applicable.
	Available trade-in or buy back value options		X	The Lease Program offered in this bid does not offer buy back options at this time. At the end of the lease each leased machine is removed at no added cost and returned in working condition to National Vending.
	Coin mechanism and bill acceptors, recyclers on all machines	X		The Lease Program offered in this bid MEETS this specification for every piece of equipment that is leased.
	Credit card reader options		X	The Lease Program offered in this bid MEETS this specification. Every piece of equipment is installed with a high-quality credit card reader. The Greenlite monthly connection fee is the responsibility of the operator. The operator will be responsible for credit card fees.
	Delivery Lead Time from Purchase (ability to provide ETA and tracking)	X		The Lease Program offered in this bid MEETS this requirement and will be able to provide accurate ETA of equipment.
	Upfront Installation and Set-up Fee	X		The Lease Program offered in this bid does not have additional fees outside the lease price, therefore this requirement is not applicable.
	Upfront Shipping and Delivery Costs		X	There are no additional fees outside the contracted pricing in the Lease Program. Therefore, this is non-applicable. All leased equipment will only be moved by National Vending authorized individuals.
	Leasing options of 36-60 months on Vending Machines		X	the Lease Program is set to last 60 months. At the end of 60 months the machine in the field is replaced with a brand-new machine at no additional charge.
	Warranty Specifications	X		The Lease Program offered in this bid offers a full warranty program for 60 months with the except of glass and lighting. Warranties include any malfunction of any part in the leased machine, including telemeters. Warranty does not include vandalism, coin jams, or bill jams.
	Vandalism policy addressed		X	Vandalized equipment would be reported to the National Vending team. A contracted technician would complete a survey of the damaged machine. National Vending would submit a quote outlining the repair costs including any parts needed. Once the state sends approval of the quote and associated costs, National Vending will schedule the repair. Vandalism requires a minimum of 2 trips.

	<b>Extended Maintenance and Repair Packages to Include:</b>		X	
	Preparation and availability of maintenance reports for each assigned work order upon completion	X		The Lease Program offered in this bid MEETS this specification.
	Ability to perform timely repairs on all types of machines available, refrigerated and non-refrigerated		X	The Lease Program would have maintenance available wherever a lease machine is deployed, therefore this MEETS the specification.
	Obtain and Maintain Certification to perform maintenance and repair on machines, refrigerated and non-refrigerated	X		The Lease Program offered in this bid MEETS this specification.
	Vendor Specified areas of Maintenance available to the State (certain zips or state county)	X		The Lease Program would have maintenance available wherever a lease machine is deployed, therefore this MEETS the specification.
	Scheduled Response for repair time within 24-48 HR	X		The Lease Program offered in this bid MEETS this specification.
	Ability to pass a background check to get clearance and access secure Federal and State buildings	X		The Lease Program offered in this bid MEETS this specification.
	<b>Extended Maintenance and Repair Packages to Include:</b>		X	
	Part Availability for in-house repairs to include but not limited to: Compressors, Mother boards, Control boards, Bill Validators, recyclers, acceptors and coin mechanisms	X		The Lease Program offered in this bid MEETS this requirement in having the most commonly used parts stocked and readily available.
	Part Catalog Pricing +Discount % off MSRP		X	The Lease Program does not require the purchase of individual parts. If parts are needed and are to be charged to the state (for example under a vandalized issue) then the same process listed above under the Vandalized Policy would be followed. All non-warranty parts will have shipping and handling costs added to the cost of the part.
	Repair Part ETA		X	The Lease Program offered in this bid MEETS this specification.
	Repair Travel: Specified Fee for travel per call		X	Each service call is \$100 plus \$130 per hour dock to dock.
	Repair Travel: Upfront Mileage to be charged (¢ per mile)		X	\$0.56 per mile for service work. For transfer of equipment the fee is \$1.00 per mile and \$250 per hour minimum of \$350. Starting point is Oklahoma City.
	Specified Labor Per Hour Cost, starting from facility arrival and ending time of departure	X		The hourly service rate is contracted at \$130 per hour. The starting point for the hourly service rate begins out of Oklahoma City.



COFFEE-ADA/FB/Conlux CM&BV / evoke/GREENLITE	\$ 374.69
COFFEE-ADA/FB/Conlux CM&BV /Puck Lock/evoke/GREENLITE	\$ 381.44

COFFEE INCLUDES A CONLUX PACKAGE AND GREENLITE CREDIT CARD READER  
CONLUX BILL ACCEPTOR AND COIN MECHANISM



ELEVATOR/ADA/47552/Conlux CM&BV/330/GREENLITE	\$ 376.13
---	-----------

CONLUX BILL ACCEPTOR AND COIN MECHANISM AND GREENLITE READER

INCLUDES 4 FOOD SHELVES AND 1 BOTTLE SHELF  
OPTIONAL 4 SHELF BOTTLE MACHINE

ELEVATOR/ADA/47552/MEI RECCM&BV/330/GREENLITE	\$ 399.89
--	-----------

CPI BILL RECYCLER AND CPI COIN MECHANISM AND GREENLITE CARD READER





EVOKE ST5/41553/330/ CONLUXCM&BV/Black/GREENLITE	\$ 369.33
EVOKEST5/47551/330/MEI CM&BV /Blck/GREENLITE	\$ 382.57



SZF5000II-ADA/4 1553/330/CONLUXCM&BV /OUTDOOR/GREENLITE	\$ 379.65
CONLUX BILL ACCEPTOR AND COIN MECHANISM AND GREENLITE SIX SHELVES SET UP AS SNACKS FOR OUTDOOR USE	
SZF5000II-ADA/41553/330/MEI CM&BV /OUTDOOR/GREENLITE	\$ 396.07
CPI BILL RECYCLER AND COIN MECHANISM AND GREENLITE	



Evoke 5 snack Conlux package w/ greenlite

\$330.00

CONLUX BILL ACCEPTOR AND COIN MECHANISM

Evoke 5 snack cpi recycler package w/ greenlite

\$340.00

CPI BILL RECYCLER AND CPI COIN MECHANISM AND GREENLITE  
CARD READER



EVOKE 6 WITH CONLUX PACKAGE AND GREENLITE CARD READER

\$347.00

CONLUX BILL ACCEPTOR AND COIN MECHANISM AND GREENLITE

EVOKE 6 WITH CPI REC AND COIN MECH AND GREEN LITE

\$369.00

CPI BILL RECYCLER AND CPI COIN MECHANISM AND GREENLITE CARD READER



MZF3000-ADA/Conlux CM&BV/BLK/GREENLITE	\$ 368.95
MZF3000-ADA/Conlux CM&BV/ Puck Lock/Battery backup)/GREENLITE	\$ 378.43
MZF3000-ADA/MEI CM&BV Puck Lock/Battery backup/GREENLITE	\$ 424.97



CB500-ADA/G1/LIME SPLASH/Conlux CM&BV/GREENLITE	\$ 289.53
CONLUX BILL ACCEPTOR AND COIN MECHANISM AND GREENLITE READER	