

HVAC SUPPLIES

Respondents Name:

Central Oklahom Winnelson (Ryan Brooks)

TIER 1 - FIXED CONTRACT PRICING (INCLUDING STANDARD DELIVERY)

Ref #	Product Description	Manufacturer Part Number	Manufacturer	UOM	Qty per UOM	Historical Annual Qty Purchased	IDENTICAL PRODUCT								FUNCTIONAL EQUIVALENT							
							Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price
AA01	Air Conditioner with Heat 10,000 BtuH Cool	WET10A33	Friedrich	EA	EA	25	WET10A33	FRIEDRICH	WET10A33	10KBTU 230/208V WALL AC W/HEAT	1	1	\$1,329.00	\$415.31								
AA02	Air Conditioner with Heat 20,000 BtuH Cool	KEM18A34	Friedrich	EA	EA	25	KEM18A34	FRIEDRICH	KEM18A34	20KBTU 230V WALL AC W/ HEAT	1	1	\$2,039.00	\$637.19								
AA03	Evaporator Cleaner, Liquid, 1 Gal	4291-08	Nu-Calgon	GAL	EA	500	CAL429108	NU-CALGON	CAL429108	4291-08 NU BRITE 1GAL	1	1	\$70.76	\$22.11								
AA04	Condensor Cleaner, Aerosol, 18 fl oz	4171-75	Nu-Calgon	EA	EA	500	CAL4171-75	NU-CALGON	CAL4171-75	4171-75 EVAP FOAM 18OZ	1	1	\$33.52	\$10.48								
AA05	Condensor Coil Cleaner, Liquid, 1 Gal	SC-FCC-1	SpeedClean	GAL	EA	200	SC-FCC-1	SPEEDCLEAN	SC-FCC-1	Condensor Coil Cleaner, Liquid, 1 Gal	1	1	\$80.00	\$25.00								
AA06	Refrigerant Line Set	40620500B3B6	Mueller Streamline	EA	EA	100									JMFDL04060850H	JMF LINESETS	JMFDL04060850H	1/4X3/8X1/2X50 MINI EZP W/NUT	1	1	\$537.43	\$167.95
AA07	Ductless Mini-Split System, Indoor Wall Mounted	FPHFW09A3B	Friedrich	EA	EA	75	FPHFW09A3B	FRIEDRICH	FPHFW09A3B	FPHFW09A3B INDOOR UNIT	1	1	\$589.00	\$184.06								
AA08	Wired Thermostat, 24 VDC, Plastic White	RT7	Friedrich	EA	EA	50	RT7	FRIEDRICH	RT7	WALL MOUNTED THERMOSTAT	1	1	\$276.00	\$86.25								
AA09	Venstar Thermostat, 2H/2C 5+2 days	VST1050	Carrier	EA	EA	50									T855	PRO 1 THERMOSTATS	T855	T855 PROG T-STAT 8 IN DISPLAY	1	1	\$263.24	\$82.26
AA10	A/C Compressor, 42200 BtuH, 208/230V, 5-22	CR42K6E-PFV-875	Copeland	EA	EA	15	CR42K6E-PFV-875	COPELAND	CR42K6E-PFV-875	230v1ph 3.5TonR22 Compress	1	1	\$4,995.64	\$1,561.14								
AA11	Duct Insulation, 1", 50 FT	SP55/6	Frost King	EA	FT	75									OCF670734	OWENS CORNING	OCF670734	670734 2.2X48X75 DUCT WRAP R6	1	1	\$287.65	\$89.89
AA12	Relay, Fan, 24 Vac	90-380	White-Rodgers	EA	EA	50	90380	WHITE-RODGERS	90380	13A 24V FAN RELAY	1	1	\$21.40	\$6.69								
AA13	Box Fan, 3 Speeds, 20" Blade	9723	Air King	EA	EA	100	9723	AIR KING	9723	AIR KING BOX FAN 9723	1	1	\$237.80	\$74.31								
AA14	Condenser Fan Motor, 1/4HP, Single Phase	D7909	Fasco	EA	EA	25	D7909	Regal Revnord - Fasco	D7909	1/4HP 208/230V 1075RPM	1	1	\$395.56	\$123.61								
AA15	Air Conditioner, 12000 BTU, Through the Wall	WTC12001W	Koldfront	EA	EA	25	WTC12001W	Koldfront	WTC12001W	12k BTU 208/230V THROUGH WALL AC	1	1	\$2,500.00	\$781.25								
AA16	Limit Switch, L-150-4	39019	Mars	EA	EA	15	39019	MARS	39019	39019 LIMIT SWITCH 150-DEGREE	1	1	\$40.24	\$12.58								
AA17	Blower Motor, 1075 RPM, 4 speed	S1-02440900000	York	EA	EA	15	S1-02440900000	YORK	S1-02440900000	S1-02440900000 MTR,BLW,	1	1	\$499.00	\$155.94								
AA18	Control Board	9971027506	Mammoth	EA	EA	10	9971027506	Mammoth	9971027506	SOLID STATE CONTROL BOARD	1	1	\$1,708.56	\$533.93								
AA19	Compressor, 3 Phase, 230V	V28610	Aaon	EA	EA	5									ZR48K5E-TF5-800	Copeland	ZR48K5E-TF5-800	230v3ph 46800bturR407C AC Comp	1	1	\$5,582.36	\$1,744.49
AA20	Compressor, 3 Phase, 230V	V8022B	Aaon/Copeland	EA	EA	5									ZR42K5E-TF5-800	Copeland	ZR42K5E-TF5-800	208-230v3ph 42,200BTU R22 Comp	1	1	\$4,853.40	\$1,516.69
AA21	R22 REFRIGERANT, 30 LB	VARIOUS	VARIOUS	LB	EA	100	R22	VARIOUS	R22	R22 REFRIGERANT	1	1	Current Pricing	\$721.65								
AA22	R410A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	300	R410A	VARIOUS	R410A	R410A REFRIGERANT	1	1	Current Pricing	\$218.56								
AA23	R404A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	100	R404A	VARIOUS	R404A	R404A REFRIGERANT	1	1	Current Pricing	\$296.91								
AA24	R134A REFRIGERANT, 30 LB	VARIOUS	VARIOUS	LB	EA	75	R134A	VARIOUS	R134A	R134A REFRIGERANT	1	1	Current Pricing	\$247.43								
AA25	R438A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	50	R438A	VARIOUS	R438A	R438A REFRIGERANT	1	1	Current Pricing	\$247.32								
AA26	R448A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	50	R448A	VARIOUS	R448A	R484A REFRIGERANT	1	1	Current Pricing	\$335.06								

# EV00000408 -ATTACHMENT F-1, COST (CATEGORY DISCOUNTS)

In addition to pricing submitted in Attachment F, Respondent may propose a category discount to allow for further coverage of items. Most of items purchased will be by these categories.

## PERCENTAGE OFF LIST PER SUB- CATEGORY

COMPANY NAME \_\_\_\_\_

Please provide the percentage off of list pricing for any of the category's respondent is offering in the table below.

Category		Discount %
Compressors	JCI Cmpressors	
Refrigerant	I-Gas USA	
Condenser	JCI Condensers	
Vents	Hart & Cooley Metal	
Evaporator	JCI Evaporators	
Window AC	Friedrich MFG	
Room Heaters	Various Venndors	
Fans	Broan-Nutone LLC	
Motors	Mars Motors	
Capacitors	Mars Capacitors	
Relays	White-Rodgers	
Fuses	Diversitech Products	
<b>Other:</b>		
Full Catalog Discount		

# EV00000408

## Attachment H

### Value Added Plan

This template must be used. The Value Added Plan should identify any **value added options or ideas that may benefit the State**. Use this area to show how your company is different than others, what value can you bring to the State if awarded. The value added claims should be prioritized (identify the most important claims first). The Respondent may add or delete Value Added Claim table templates, but do not exceed the **2-page** limit for this section. Do NOT include any identifying information in the Plan. Information listed under the "Documented Performance" line may describe where the Respondent has used the approach or solution previously, and what the results were in terms of verifiable metrics.

*Example (this example can be deleted to accommodate more claims)*

**Item Claim:** *This would be the place to offer service/package/optional remittance method (etc) not requested in the solicitation-insert description here*

**How will this add value?** *How would the item described above add value to the State's contract?*

**Documented Performance:** *State in general terms where offered and the results*

**Cost Impact (%):** *What is cost or hourly rate?*

**Item #1 Claim:**

**How will this add value?**

**Documented Performance:**

**Cost Impact (%):**

**Item #2 Claim:**

**How will this add value?**

**Documented Performance:**

**Cost Impact (%):**

**Item #3 Claim:**

**How will this add value?**

**Documented Performance:**

**Cost Impact (%):**

**Item #4 Claim:**

**How will this add value?**

**Documented Performance:**

**Cost Impact (%):**

**Item #5 Claim:**

**How will this add value?**

**Documented Performance:**

**Cost Impact (%):**