

This rate card applies to all Categories (I-VIII).

Labor Category	Hourly Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
Administrative Assistant I	70.00	72.10	74.26	76.49	78.78
Administrative Assistant II	75.00	77.25	79.57	81.96	84.42
Administrative Assistant III	80.00	82.40	84.87	87.42	90.04
Content Strategy and Delivery Manager I	180.00	185.40	190.96	196.69	202.59
Content Strategy and Delivery Manager II	200.00	206.00	212.18	218.55	225.11
Content Strategy and Delivery Manager III	225.00	231.75	238.70	245.86	253.24
Design Manager I	180.00	185.40	190.96	196.69	202.59
Design Manager II	200.00	206.00	212.18	218.55	225.11
Design Manager III	225.00	231.75	238.70	245.86	253.24
Digital Production Manager I	185.00	190.55	196.27	202.16	208.22
Digital Production Manager II	205.00	211.15	217.48	224.00	230.72
Digital Production Manager III	230.00	236.90	244.01	251.33	258.87
Digital Specialist I	150.00	154.50	159.14	163.91	168.83
Digital Specialist II	165.00	169.95	175.05	180.30	185.71
Digital Specialist III	180.00	185.40	190.96	196.69	202.59
Director I	230.00	236.90	244.01	251.33	258.87
Director II	260.00	267.80	275.83	284.10	292.62
Director III	290.00	298.70	307.66	316.89	326.40
Editor & Technical Writer I	155.00	159.65	164.44	169.37	174.45
Editor & Technical Writer II	195.00	200.85	206.88	213.09	219.48
Editor & Technical Writer III	225.00	231.75	238.70	245.86	253.24
Events & Logistics Manager I	180.00	185.40	190.96	196.69	202.59
Events & Logistics Manager II	195.00	200.85	206.88	213.09	219.48
Events & Logistics Manager III	235.00	242.05	249.31	256.79	264.49
Events Coordinator I	90.00	92.70	95.48	98.34	101.29
Events Coordinator II	105.00	108.15	111.39	114.73	118.17
Events Coordinator III	115.00	118.45	122.00	125.66	129.43
Events Specialist I	135.00	139.05	143.22	147.52	151.95
Events Specialist II	150.00	154.50	159.14	163.91	168.83
Events Specialist III	170.00	175.10	180.35	185.76	191.33
Corporate Leader I	240.00	247.20	254.62	262.26	270.13
Corporate Leader II	280.00	288.40	297.05	305.96	315.14
Corporate Leader III	320.00	329.60	339.49	349.67	360.16
Graphic Designer I	135.00	139.05	143.22	147.52	151.95
Graphic Designer II	160.00	164.80	169.74	174.83	180.07
Graphic Designer III	180.00	185.40	190.96	196.69	202.59
Innovation Manager I	200.00	206.00	212.18	218.55	225.11
Innovation Manager II	235.00	242.05	249.31	256.79	264.49
Innovation Manager III	270.00	278.10	286.44	295.03	303.88
Marketing Project Manager I	140.00	144.20	148.53	152.99	157.58
Marketing Project Manager II	160.00	164.80	169.74	174.83	180.07
Marketing Project Manager III	175.00	180.25	185.66	191.23	196.97
Marketing Specialist I	135.00	139.05	143.22	147.52	151.95
Marketing Specialist II	150.00	154.50	159.14	163.91	168.83
Marketing Specialist III	170.00	175.10	180.35	185.76	191.33
Project Coordinator I	90.00	92.70	95.48	98.34	101.29
Project Coordinator II	105.00	108.15	111.39	114.73	118.17
Project Coordinator III	115.00	118.45	122.00	125.66	129.43
Project Manager I	140.00	144.20	148.53	152.99	157.58
Project Manager II	160.00	164.80	169.74	174.83	180.07
Project Manager III	175.00	180.25	185.66	191.23	196.97
Project Specialist I	95.00	97.85	100.79	103.81	106.92
Project Specialist II	115.00	118.45	122.00	125.66	129.43
Project Specialist III	130.00	133.90	137.92	142.06	146.32
Strategic Communications Manager I	200.00	206.00	212.18	218.55	225.11
Strategic Communications Manager II	235.00	242.05	249.31	256.79	264.49
Strategic Communications Manager III	270.00	278.10	286.44	295.03	303.88

## Venue and Equipment Rental

This rate card applies to all Categories (I-VIII). Category VI Value Proposals include but are not limited to:

- 1) Virtual Production/Virtual Reality
- 2) Creatively Repurposed Event Content
- 3) Training Services
- 4) High-Impact Direct Mail/Marketing
- 5) Content Development
- 6) Crisis Communications and Consulting
- 7) Rentable Space and Equipment

Venue	Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
Venue Rental (per hour) - excludes the studio	200.00	206.00	212.18	218.55	225.11
Studio Rental (full day)	5,500.00	5,665.00	5,834.95	6,010.00	6,190.30
Studio Rental (half day)	3,500.00	3,605.00	3,713.15	3,824.54	3,939.28
Studio Rental (per hour) - 2hr minimum	875.00	901.25	928.29	956.14	984.82

Equipment	Day Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
<b>Lighting</b>					
amaran 200d Daylight LED Light	29.90	30.80	31.72	32.67	33.65
amaran F22c 2 x 2' 001	53.82	55.43	57.09	58.80	60.56
amaran F22c 2 x 2' 002	53.82	55.43	57.09	58.80	60.56
amaran T2C RGB LED Tube Light	11.96	12.32	12.69	13.07	13.46
Aputure Barndoors for LS 300d/II	8.97	9.24	9.52	9.81	10.1
Aputure F10 Barndoors for LS 600d	12.56	12.93	13.32	13.72	14.13
Aputure F10 Fresnel for LS 600d	14.35	14.78	15.22	15.68	16.15
Aputure Infinibar PB12 001	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 002	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 003	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 004	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 005	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 006	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 007	29.90	30.80	31.72	32.67	33.65
Aputure Infinibar PB12 008	29.90	30.80	31.72	32.67	33.65
Aputure INFINIBAR Multi-Light Shaping Kit	75.35	77.61	79.94	82.34	84.81
Aputure Lantern 90	12.56	12.93	13.32	13.72	14.13
Aputure Light Dome 150	14.95	15.40	15.86	16.34	16.83
Aputure Light Dome II	14.35	14.78	15.22	15.68	16.15
Aputure Light Dome Mini II	10.76	11.09	11.42	11.76	12.11
Aputure LS 600d Pro	74.75	76.99	79.30	81.68	84.13
Aputure LS 600X Pro	71.76	73.91	76.13	78.41	80.76
Aputure LS C300d Mark II	40.07	41.27	42.51	43.79	45.1
Aputure MC Pro RGB LED Light Panel Kit	99.87	102.86	105.95	109.13	112.4
Aputure Nova P300c RGB LED Light Panel Kit	102.26	105.33	108.49	111.74	115.09
Aputure Softbox for P300c LED Panel	12.56	12.93	13.32	13.72	14.13

\*This sheet regularly updates as more equipment becomes available.

Equipment	Day Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
<b>Lenses</b>					
Atlas Lens Co. Mercury 36mm Lens	198.00	203.94	210.06	216.36	222.85
Atlas Lens Co. Mercury 42mm Lens	198.00	203.94	210.06	216.36	222.85
Atlas Lens Co. Mercury 72mm Lens	198.00	203.94	210.06	216.36	222.85
Canon RF 15-35mm f/2.8 L IS USM Lens	35.28	36.34	37.43	38.55	39.71
Canon RF 24-70mm f/2.8 L IS USM Lens	34.09	35.11	36.16	37.24	38.36
Canon RF 70-200mm f/2.8 L IS USM Lens	40.07	41.27	42.51	43.79	45.1
DJI DL PZ 17-28mm	36.48	37.57	38.70	39.86	41.06
DJI DL PZ 24mm	34.68	35.72	36.79	37.89	39.03
DJI DL PZ 35mm	34.68	35.72	36.79	37.89	39.03
DJI DL PZ 50mm	32.89	33.88	34.90	35.95	37.03
DZOFilm CATTa ACE 18-35 Cine Zoom	86.11	88.70	91.36	94.10	96.92
DZOFilm CATTa ACE 35-80 Cine Zoom	86.11	88.70	91.36	94.10	96.92
DZOFilm CATTa ACE 70-135 Cine Zoom	86.11	88.70	91.36	94.10	96.92
DZOFilm VESPID Retro KIT	478.40	492.75	507.53	522.76	538.44
DZOFilm VESPID Retro 100mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 125mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 16mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 25mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 35mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 50mm	68.77	70.83	72.95	75.14	77.39
DZOFilm VESPID Retro 75mm	68.77	70.83	72.95	75.14	77.39
Rokinon 24mm T1.5 CINE DSX RF Mount	23.32	24.02	24.74	25.48	26.24
Rokinon 35mm T1.5 CINE DS EF Mount	22.13	22.79	23.47	24.17	24.9
Rokinon 35mm T1.5 CINE DSX RF Mount	21.53	22.17	22.84	23.53	24.24
Rokinon 50mm T1.5 CINE DS EF Mount	21.53	22.17	22.84	23.53	24.24
Rokinon 50mm T1.5 CINE DSX RF Mount	20.33	20.94	21.57	22.22	22.89
Rokinon 85mm T1.5 CINE DS EF Mount	17.34	17.86	18.40	18.95	19.52
Rokinon 85mm T1.5 CINE DSX RF Mount	16.15	16.63	17.13	17.64	18.17
Metabones EF - RF T Speed Booster ULTRA	15.55	16.01	16.49	16.98	17.49

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Equipment	Day Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
<b>Camera</b>					
Angelbird 1TB Cfast 2.0 Card	23.92	24.64	25.38	26.14	26.92
Canon EOS R5 C	90.30	93.01	95.80	98.67	101.63
Canon LP-E6NH Battery	11.36	11.70	12.05	12.41	12.78
Canon EOC C70	117.21	120.72	124.34	128.07	131.91
Watson B-1546 Canon Battery	22.72	23.41	24.11	24.83	25.57
Core SWX Nano V150 V-mt	14.95	15.40	15.86	16.34	16.83
Core SWX HELIX PRIME V-Mt	20.93	21.56	22.21	22.88	23.57
Core SWX Battery Plate for RED KOMODO (V-Mount)	16.15	16.63	17.13	17.64	18.17
DJI Mavic 3 Pro Cine Drone	267.31	275.33	283.59	292.10	300.86
DJI Ronin 4D Battery	13.75	14.17	14.60	15.04	15.49
DJI Ronin 4D Camera Body	194.35	200.18	206.19	212.38	218.75
DJI High-Bright Remote Monitor	56.21	57.90	59.64	61.43	63.27
DJI Ronin 4D Flex Unit	31.10	32.03	32.99	33.98	35
DJI Ronin 4D Memory Cards	25.12	25.87	26.65	27.45	28.27
DJI Ronin 4D 8K Gimbal Camera Upgrade	89.70	92.39	95.16	98.01	100.95
DJI Ronin 4D Wireless Transmitter TX2	17.34	17.86	18.40	18.95	19.52
DJI Ronin 4D Expander Plate	17.94	18.48	19.03	19.60	20.19
ProGrade Digital 256GB UHS-II SDXC	14.35	14.78	15.22	15.68	16.15
RED 2TB PRO CFexpress 2.0 Type B Memory Card	28.11	28.95	29.82	30.71	31.63
RED 512GB RED PRO CFAST 2.0 Card	19.73	20.33	20.94	21.57	22.22
RED CFAST 2.0 Reader	11.36	11.70	12.05	12.41	12.78
RED CFEXPRESS Reader	11.96	12.32	12.69	13.07	13.46
RED Compact Dual Battery Charger (V-Mount)	10.76	11.09	11.42	11.76	12.11
RED DIGITAL CINEMA DSMC3 RMI Cable (18)	11.36	11.70	12.05	12.41	12.78
Red Digital Cinema KOMODO 6K	240.40	247.61	255.04	262.69	270.57
SmallHD EXT Cable 9-Pin to 5-Pin for RED KOMODO	11.96	12.32	12.69	13.07	13.46
SmallHD Monitor RED	59.20	60.98	62.81	64.69	66.63
Red DSMC3 5-Pin to 3.5mm adapter	11.96	12.32	12.69	13.07	13.46
RED DSMC3 RED Touch 7 LCD	77.74	80.07	82.47	84.94	87.49
RED KOMODO AC Power Adapter	11.36	11.70	12.05	12.41	12.78
RED Komodo Expander Module	20.33	20.94	21.57	22.22	22.89
RED Komodo Side Ribs	11.96	12.32	12.69	13.07	13.46
RED Komodo Wing Grip	11.36	11.70	12.05	12.41	12.78
RED REDVOLT XL-V Battery	29.90	30.80	31.72	32.67	33.65
RED RF to PL Adapter	85.51	88.08	90.72	93.44	96.24
RED V-Raptor XL 8K VV	867.10	893.11	919.90	947.50	975.93
V-Raptor XL Bottom 15mm LWS Rod support	13.75	14.17	14.60	15.04	15.49
V-Raptor XL EF Mount	34.09	35.11	36.16	37.24	38.36
V-Raptor XL Riser Plate	14.35	14.78	15.22	15.68	16.15
V-Raptor XL Top 15mm LWS Rod support	13.75	14.17	14.60	15.04	15.49
V-Raptor XL Top Handle	40.66	41.88	43.14	44.43	45.76
Lexar 256GB SDXC Cards	14.35	14.78	15.22	15.68	16.15
<b>Sound</b>					
Countryman B3 Omni Lavalier Mic (Black) 002	11.96	12.32	12.69	13.07	13.46
Countryman B3 Omni Lavalier Mic (White) 001	11.96	12.32	12.69	13.07	13.46
Countryman B3 Omni Lavalier Mic (Black) 001	11.96	12.32	12.69	13.07	13.46
Deity TC-1 (3 Pack)	28.11	28.95	29.82	30.71	31.63
Deity TC-SL1 Wireless Timecode Smart Slate	32.89	33.88	34.90	35.95	37.03
Hollyland Solidcom C1-4S	35.88	36.96	38.07	39.21	40.39
K-Tec KE-89CC Avalon Boompole	15.55	16.01	16.49	16.98	17.49
K-Tek Stingray MixPro Audio Bag for MixPre-6	8.97	9.24	9.52	9.81	10.1
Kondor Blue XLR Female to Mini XLR 5-foot	4.19	4.31	4.44	4.57	4.71
MixPre-6 II 6-Channel / 8-Track Multitrack 32-Bit Field Recorder	29.90	30.80	31.72	32.67	33.65
RED DSMC3 Red 5-pin to dual XLR	11.96	12.32	12.69	13.07	13.46
Rode NTG4+ Shotgun Microphone	20.33	20.94	21.57	22.22	22.89
RODE NTG2 Shotgun Microphone	14.95	15.40	15.86	16.34	16.83
Schoeps CMC641 Set Colette Series Supercardioid Microphone Set	69.37	71.45	73.59	75.80	78.07
Sennheiser AVX Digital Wireless Lavalier Pro Set	50.23	51.74	53.29	54.89	56.54
Sennheiser MKE 2 Gold Series Lavalier Microphone	26.91	27.72	28.55	29.41	30.29
SKB iSeries Sennheiser AVX Case	8.97	9.24	9.52	9.81	10.1
XLR Female to XLR Male Cable 10-foot	11.36	11.70	12.05	12.41	12.78
Zoom F6 NP-F750 Battery	5.98	6.16	6.34	6.53	6.73
Zoom F6	24.52	25.25	26.01	26.79	27.59

\*This sheet regularly updates as more equipment becomes available.

Equipment	Day Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
<b>Tripods &amp; Support</b>					
Easyrig Minimax with Quick Release	53.22	54.82	56.46	58.15	59.89
E-Image EI-7100H-KIT Tripod	29.90	30.80	31.72	32.67	33.65
E-Image GH06 Head with 2-Stage Carbon Fiber Tripod Legs	20.93	21.56	22.21	22.88	23.57
Manfrotto MVMPXPRO500US XPRO Aluminum Video Monopod	14.95	15.40	15.86	16.34	16.83
Noga DG9038CA CineArm DG (Medium)	12.56	12.93	13.32	13.72	14.13
Sachtler AKTV10 FLUID HEAD S2072S/TRPD FT100 GS	119.60	123.19	126.89	130.70	134.62
Sachtler System 20 S1 SL HD MCF	239.20	246.38	253.77	261.38	269.22
SmallRig 12 Lightweight ARRI-Style Dovetail Plate	8.97	9.24	9.52	9.81	10.1
SmallRig 15mm Carbon Fiber Rod Set (12)	5.38	5.54	5.71	5.88	6.06
SmallRig 15mm Carbon Fiber Rod Set (8)	4.19	4.31	4.44	4.57	4.71
SmallRig 15mm Dovetail Baseplate	8.97	9.24	9.52	9.81	10.1
SmallRig Mini Matte Box Lite	11.36	11.70	12.05	12.41	12.78
Teradek 2-Pin LEMO to P-Tap Cable (18)	12.56	12.93	13.32	13.72	14.13
Teradek CTRL.3 Three-Axis Wireless Lens Controller	158.47	163.22	168.12	173.16	178.35
Teradek MDR.X 3-Channel Lens Control Receiver with Bluetooth	119.60	123.19	126.89	130.70	134.62
Teradek RT MOTR.S Lens Motor 001	58.60	60.36	62.17	64.04	65.96
Teradek RT MOTR.S Lens Motor 002	58.60	60.36	62.17	64.04	65.96
Teradek RT MOTR.S Lens Motor 003	58.60	60.36	62.17	64.04	65.96
Tilta 10 Lightweight Dovetail Plate	12.56	12.93	13.32	13.72	14.13
Tilta Follow Focus 15mm	41.86	43.12	44.41	45.74	47.11
Tilta Lens Support 15mm	11.36	11.70	12.05	12.41	12.78
Tilta Nucleus-M	25.71	26.49	27.28	28.10	28.94
<b>Dolly, Mounts, Track</b>					
Dana Dolly Portable Dolly System Rental Kit	89.70	92.39	95.16	98.01	100.95
eMotimo Spectrum ST4 Pro Bundle + Dana Dolly Integration	29.90	30.80	31.72	32.67	33.65
Doorway Dolly	29.90	30.80	31.72	32.67	33.65
Doorway Dolly sled	23.92	24.64	25.38	26.14	26.92
Telescopic Jib	89.70	92.39	95.16	98.01	100.95
Jib Track Wheels	23.92	24.64	25.38	26.14	26.92
16' track	23.92	24.64	25.38	26.14	26.92
Shim and Cribbing	8.97	9.24	9.52	9.81	10.1

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Equipment	Day Rate	3% Rate Increase 2nd year	3% Rate Increase 3rd year	3% Rate Increase 4th year	3% Rate Increase 5th year
<b>Monitor &amp; Video Village</b>					
Atomos Neon Production Monitor	119.60	123.19	126.89	130.70	134.62
Ikan PT3700-TK Teleprompter	59.80	61.59	63.44	65.34	67.3
Blackmagic ATEM Mini Extreme ISO	41.26	42.50	43.78	45.09	46.44
Oyen Digital Helix SSD 8TB 001	23.92	24.64	25.38	26.14	26.92
Oyen Digital Helix SSD 8TB 002	23.92	24.64	25.38	26.14	26.92
Teradek Serv Pro Mini	56.21	57.90	59.64	61.43	63.27
Samsung 4TB T7 Shield SSD	16.74	17.25	17.77	18.30	18.85
<b>Stingers</b>					
Filmtools Stinger 25'	7.18	7.39	7.61	7.84	8.08
Filmtools Stinger 50'	8.97	9.24	9.52	9.81	10.1
<b>Step &amp; Furniture Pads</b>					
10' Ladder	47.84	49.28	50.76	52.28	53.85
Furniture Pads	4.78	4.93	5.08	5.23	5.39
<b>Grip</b>					
Atomos Shinobi 5 4K HDMI Monitor and Accessory Kit	23.92	24.64	25.38	26.14	26.92
Avenger Roller Stand 34 with Folding Base	41.86	43.12	44.41	45.74	47.11
Axler QRA-501L	8.97	9.24	9.52	9.81	10.1
Benro 100mm Hi-Hat	17.94	18.48	19.03	19.60	20.19
Matthews 4x4 Empty Frame	4.78	4.93	5.08	5.23	5.39
Matthews Hollywood C-Stand Grip Arm Kit ( 10.5')	9.57	9.86	10.16	10.46	10.77
Matthews Slider Stand	17.34	17.86	18.40	18.95	19.52
Impact Rolling Case for Three 52 C-Stands	17.94	18.48	19.03	19.60	20.19
Impact Super Clamp with Ratchet Handle	4.78	4.93	5.08	5.23	5.39
Impact Turtle Base C-Stand Black	17.94	18.48	19.03	19.60	20.19
Impact Turtle Base C-Stand Chrome	17.94	18.48	19.03	19.60	20.19
Proaim 1 1/4 Speed Rail 4'	17.94	18.48	19.03	19.60	20.19
Proaim 1 1/4 Speed Rail 6'	17.94	18.48	19.03	19.60	20.19
TRP Ultrabounce Floppy 4x4	14.35	14.78	15.22	15.68	16.15
TRP Floppy 4x4	8.97	9.24	9.52	9.81	10.1
TRP Single Net 4x4	11.96	12.32	12.69	13.07	13.46
TRP Double Net 4x4	11.96	12.32	12.69	13.07	13.46
TRP Poly Silk 4x4	11.96	12.32	12.69	13.07	13.46
TRP Magic Cloth 4x4	11.96	12.32	12.69	13.07	13.46
<b>Filters</b>					
Polarpro 95mm QuartzLine Circular Polarizer Filter	14.95	15.40	15.86	16.34	16.83
Schneider 4 x 5.65 Hollywood Black Magic 1/2 Filter	16.74	17.25	17.77	18.30	18.85
Schneider 4 x 5.65 Hollywood Black Magic 1/4 Filter	16.74	17.25	17.77	18.30	18.85
Schneider 4 x 5.65 Hollywood Black Magic 1/8 Filter	16.74	17.25	17.77	18.30	18.85
Tiffen 82mm Variable Neutral Density Filter	12.56	12.93	13.32	13.72	14.13
Tiffen Black Pro Mist 1/4 82mm	11.96	12.32	12.69	13.07	13.46
Tiffen Black Pro Mist 1/8 82mm	12.56	12.93	13.32	13.72	14.13
Vaxis 95mm Polarizing Filter for Tilta Mirage Matte Box	10.17	10.47	10.78	11.10	11.43

\*This sheet regularly updates as more equipment becomes available.