



March 18, 2022

Dear Valued Partner,

Market conditions continue to be extremely volatile and input costs continue to increase. Inflationary costs, such as labor, diesel and transportation are playing a greater factor in our cost to serve, and these additional costs are at unprecedented levels.

As a result of these increases, ADS must raise prices on all pipe, fittings and Allied Products a minimum of 10%.

- AASHTO and ASTM F2648 pipe
- HP Storm and HP Sanitary pipe
- Single Wall Pipe
- PolyFlex and small diameter sewer and drain pipe
- All Fittings
  
- StormTech, Nyloplast, Inserta Tee, FlexStorm, Duraslot and Water Quality

Effective immediately, ADS will increase pricing on all new quotes. Existing quotes will be honored for the customary 30-day period. Existing purchase orders will be honored for 30-days. After the 30-day period, both quotes and orders will be subject to this increase.

All new stock pricing will be effective immediately. Existing stock purchase orders will be honored for 30-days.

We appreciate your understanding as we work through these volatile times. We look forward to continuing to build a mutually beneficial relationship and truly appreciate your business. Please work with your local sales professional for any additional questions or needs.

Sincerely,

*Mike Huebert*

Mike Huebert  
SVP Sales

**Our reason is water.**<sup>TM</sup>



July 1, 2021

Dear Valued Partner,

Market conditions continue to be extremely volatile and our resin suppliers continue to increase pricing. The market dynamics such as exceptional levels of demand outpacing supply, extremely low inventory levels and strong export demand has continued to put upward pressure on resin pricing and availability. Inflationary costs, such as labor and transportation, are playing a greater factor in our cost to serve and these additional costs are at unprecedented levels.

As a result of these increases, ADS must raise prices on all pipe and fittings a minimum of 10%.

- AASHTO and ASTM F2648 pipe
- HP Storm and HP Sanitary pipe
- Single Wall Pipe
- PolyFlex and small diameter sewer and drain pipe
- All Fittings
  
- StormTech will increase 15%

Effective immediately, ADS will increase pricing on all new quotes. Existing quotes will be honored for the customary 30-day period. Existing purchase orders will be honored for 30-days. After the 30-day period, both quotes and orders will be subject to this increase.

All new stock pricing will be effective immediately. Existing stock purchase orders will be honored for 30-days.

We appreciate your understanding as we work through these volatile times. We look forward to continuing to build a mutually beneficial relationship and truly appreciate your business. Please work with your local sales professional for any additional questions or needs.

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