

## APPENDIX D

# PXM Agency Rates

### PXM Billing Practices

Most often, PXM works with the client to establish a turnkey price for the project, so there are no cost surprises to the client.

If the nature of work required by the client is open-ended or hourly billings are required by the client, then PXM will agree to bill on a per-hour basis (in 15-minute increments). Please note that PXM doesn't bill hourly based on the position held by the individual performing the service for the client. Hourly rates are based on the type of service provided.

In web development situations, there are several skillsets which might be required to provide a state agency with what they need. For that reason, PXM is presenting an expanded list of service rates, even though some of the services may only be required sporadically.

### PixelMongers Hourly Rates 2019-2020

<b>Website Design &amp; Development</b>	
General Website Design & Development	\$90/hr
HTML 5/CSS 3 Custom Coding	\$95/hr
E-Commerce Integrations	\$95/hr
Custom Coding & Database Administration	\$115/hr
<b>Creative Services</b>	
Visual Identity & Branding	\$85/hr
Print Graphic Design	\$85/hr
Web & Mobile Interface Design	\$95/hr
<b>Value-Added Services</b>	
Web Accessibility Auditing & Remediation	\$115/hr
Project Requirements Development	\$90/hr
Website Needs Analysis & Onboarding	\$90/hr