ATTACHMENT A-1 (TIER 2)

COST PROPOSAL and MARKET BASKET COST PROPOSAL

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor's performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME __Voss Electric Co. DBA Voss Lighting

_____

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	**Discount %**
Fixtures	86.5%
Ballast	86.5%
LED	86.5%
Outdoor / Flood	86.5%
CFL	86.5%
Tubular	86.5%
Other:	