

ATTACHMENT A-1 (TIER 2)**COST PROPOSAL and MARKET BASKET COST PROPOSAL**

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor's performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME Batteries Sooner, LLC dba Batteries Plus Bulbs

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	Discount %
Fixtures	LIST - 10%
Ballast	LIST - 10%
LED	LIST - 10%
Outdoor / Flood	LIST - 10%
CFL	LIST - 10%
Tubular	LIST - 10%
Batteries & Backup Power	LIST - 10%
Lighting & Battery Accessories	LIST - 10%
Device Repair Services	LIST - 10%
Other: The list price can be obtained from www.batteriesplus.com	
With over 60,000 items we would like to work with OMES to produce	
a relevant Tier 2 price list. Due to broad variances in product costs and	
margins, additional discounts off of Tier 2 pricing are possible and	
likely. For a comparison example please contact us.	