



FALCON PRICING

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FALCON ROAD MAINTENANCE EQUIPMENT, INC.
2000 AUSTIN, MIDLAND, MI 48642

PRICE LIST EFFECTIVE DATE OF SEPTEMBER 5, 2017

SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
TRAILERS				
NJP0001	1 - Ton Mini Hopper (triple wall, insulated, single vapor draw propane burner, auto temp control, single axle, 8-bolt wheels, hopper tarp cover, battery charger package)	\$ 10,767.65	\$ 9,260.18	\$ 9,074.98
MI10257	2 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, one 7K 8bolt axle, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 19,444.12	\$ 16,721.94	\$ 16,387.50
MI10258	3 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K 8bolt axles, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 23,708.82	\$ 20,389.59	\$ 19,981.79
MI10259	4 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K 8bolt axles, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 25,620.59	\$ 22,033.71	\$ 21,593.03
MI10260	6 - Ton Hopper (triple wall, insulated, auto temp control, manual bi-folding loading doors, manual unloading door, tandem torsion axles, 17.5" tires with 8-bolt wheels, battery charger package, dual burner recycling package)	\$ 51,502.94	\$ 44,292.53	\$ 43,406.68
NJP0002	Dump Box for Trailer Units (Hydraulics on Trailer - power up/gravity down)	\$ 5,302.50	\$ 4,560.15	\$ 4,468.95
NJP0103	Dump Box for Trailer Units (Hydraulics on Trailer - power up/power down)	\$ 5,651.47	\$ 4,860.26	\$ 4,763.06
NJP0003	Tandem Axle Upgrade (for Single axle trailers)	\$ 2,085.29	\$ 1,793.35	\$ 1,757.48
NJP0004	Extended Frame (2 ft) (Required for dump boxes that need a tack tank)	\$ 230.88	\$ 198.56	\$ 194.59
NJP0102	Extended Frame (4 ft)	\$ 2,214.71	\$ 1,904.65	\$ 1,866.56
SLIP-IN UNITS				
MI32935	1 Ton Slip-in (triple wall, insulated, auto temp control, tarp cover for hopper, propane mounting bracket for 20 lb. cylinder, propane fuel source, battery charger package)	\$ 9,297.06	\$ 7,995.47	\$ 7,835.56
MI31213	2-Ton Slip-in (triple wall, insulated, auto temp control, steel material and loading doors, shoveling apron, battery charger package)	\$ 15,473.53	\$ 13,307.24	\$ 13,041.09
MI32960	3 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 26,467.65	\$ 22,762.18	\$ 22,306.94
MI32975	4 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 27,210.29	\$ 23,400.85	\$ 22,932.83
MI10699	5 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 30,082.85	\$ 25,871.25	\$ 25,353.83
MI31020	6 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling aprons, 2nd burner and 24-hour timer, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 40,776.47	\$ 35,067.76	\$ 34,366.41
MI32793	8 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling aprons, 2nd burner and 24-hour timer, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 61,517.65	\$ 52,905.18	\$ 51,847.08
NJP0005	Upgrade Hydraulic Loading doors to Bi-fold	\$ 1,470.59	\$ 1,264.71	\$ 1,239.41
NJP0006	Hydraulic Loading and Material Doors for Trailer Models (12V electric over hydraulic)	\$ 4,133.60	\$ 3,554.90	\$ 3,483.80
NJP0007	Hook Lift	\$ 4,939.63	\$ 4,248.08	\$ 4,163.12
COMPACTION/ROLLERS				
NJP0096	Bomag bvp10/36-2	\$ 2,908.82	\$ 2,501.59	\$ 2,451.55
NJP0097	Bomag bvp10/36-2w	\$ 3,259.63	\$ 2,803.28	\$ 2,747.22
NJP0098	Bomag bvp18/45-2	\$ 3,091.90	\$ 2,659.03	\$ 2,605.85
NJP0099	Bomag bvp18/45-2w	\$ 3,435.66	\$ 2,954.67	\$ 2,895.57

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FALCON PRICING

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SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
NJP0100	VIBCO GR-1600 Roller	\$ 3,134.56	\$ 2,695.72	\$ 2,641.81
NJP0101	VIBCO GR-3200 Roller	\$ 9,786.62	\$ 8,416.49	\$ 8,248.16
	QUICK SHIP MODELS			
5D35432	1 Ton Mini (Battery charger, 24 hour timer)	\$ 11,291.18	\$ 9,710.41	\$ 9,516.21
5D35433	2 Ton Roadway Slip-In (Battery charger, 24 hour timer)	\$ 16,023.53	\$ 13,780.24	\$ 13,504.63
5D35437	2 Ton Transporter (Battery charger, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 30,313.24	\$ 26,069.39	\$ 25,548.00
5D35436	4 Ton Transporter (Battery charger, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 33,329.41	\$ 28,663.29	\$ 28,090.03
5D35434	4 Ton Recycler (Battery charger, dual burner recycling package, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 38,385.29	\$ 33,011.35	\$ 32,351.12
5D35435	6 Ton Recycler (Battery charger, dual burner recycling package, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 56,491.18	\$ 48,582.41	\$ 47,610.77
	INFRARED			
NJP0089	4x6 split box	\$ 10,948.53	\$ 9,415.74	\$ 9,227.42
NJP0090	4x4 split box	\$ 9,183.82	\$ 7,898.09	\$ 7,740.12
NJP0091	4x4 heater	\$ 8,448.53	\$ 7,265.74	\$ 7,120.42
NJP0092	Infrared transporter package - 2 to 4 ton trailer (Includes hoist with 12v winch, Infrared mounting basket, double frame extension)	\$ 4,139.71	\$ 3,560.15	\$ 3,488.95
NJP0093	Infrared transporter package - 6 ton trailer (includes hoist with 12v winch, Infrared mounting basket, double frame extension)	\$ 2,511.76	\$ 2,160.11	\$ 2,116.91
NJP0094	Infrared transporter package - 2 to 4 ton trailer (Includes hoist with 12v winch, infrared mounting basket, triple frame extension)	\$ 4,938.24	\$ 4,246.89	\$ 4,161.95
NJP0095	Infrared transporter package - 6 ton trailer (includes hoist with 12v winch, Infrared mounting basket, triple frame extension)	\$ 3,176.47	\$ 2,731.76	\$ 2,677.13
	TACK TANK TRAILERS			
NJP0104	150 gallon diesel heated tack trailer	\$ 19,799.41	\$ 17,027.49	\$ 16,686.94
NJP0105	150 gallon diesel heated tack truck mount	\$ 14,602.94	\$ 12,558.53	\$ 12,307.36
NJP0106	250 gallon diesel heated tack trailer	\$ 20,380.88	\$ 17,527.56	\$ 17,177.01
NJP0107	250 gallon diesel heated tack truck mount	\$ 15,204.41	\$ 13,075.79	\$ 12,814.28
	Fuel Source (Identify Diesel or Propane)			
NJP0010	Cold Weather Package	\$ 1,460.29	\$ 1,255.85	\$ 1,230.73
NJP0011	Dual Burner Recycling Capability (2nd burner and 24-Hour Timer)	\$ 4,695.59	\$ 4,038.21	\$ 3,957.44
NJP0012	Electric Overnight Heat 4-TON HOPPER OR SMALLER	\$ 2,536.76	\$ 2,181.61	\$ 2,137.98
NJP0013	Electric Overnight Heat 5-TON HOPPER OR LARGER	\$ 4,705.88	\$ 4,047.06	\$ 3,966.12
NJP0014	Oil Jacketed Hopper Wall - 4 Ton Hopper Capacity (or less)	\$ 4,266.18	\$ 3,668.91	\$ 3,595.54
NJP0016	Oil Jacketed Hopper Wall - 6 Ton Hopper Capacity	\$ 3,928.24	\$ 3,378.29	\$ 3,310.72
	Brake Options			
NJP0018	Electric Brakes w/ Safety Breakaway - Standard	STANDARD	STANDARD	STANDARD
NJP0019	Surge Brakes - Single Axle - Free Backing	\$ 1,066.18	\$ 916.91	\$ 898.58
NJP0087	Surge Brakes - Tandem Axle - Free Backing	\$ 1,488.97	\$ 1,280.51	\$ 1,254.90
	Warning Light Options			
NJP0020	Arrow Board (NON-LED)	\$ 1,406.25	\$ 1,209.38	\$ 1,185.19
NJP0021	Arrow Board (LED)	\$ 1,727.94	\$ 1,486.03	\$ 1,456.31
NJP0022	Arrow Stick - LED	\$ 1,351.10	\$ 1,161.95	\$ 1,138.71
NJP0023	Arrow Stick (NON-LED)	\$ 1,341.91	\$ 1,154.04	\$ 1,130.96
NJP0024	Backup Lights	\$ 262.50	\$ 225.75	\$ 221.24
NJP0025	LED Upgrade (Two Red LED 4" round stop/tail/turn Lights per side and LED marker lights)	\$ 350.51	\$ 301.44	\$ 295.41
NJP0026	LED Upgrade (One red LED 4" round stop/tail/turn and one amber strobe per side and LED marker lights)	\$ 579.00	\$ 497.94	\$ 487.98

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FALCON PRICING

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SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
NJP0027	LED Upgrade (Two Red LED 4" Round Stop/tail/turn and One Amber Strobe per side and LED marker lights)	\$ 579.41	\$ 498.29	\$ 488.33
NJP0029	Night Work Lights - LED (Qty 2)	\$ 451.47	\$ 388.26	\$ 380.50
NJP0086	Warning Light / STROBE	\$ 491.03	\$ 422.29	\$ 413.84
	<u>Solvent Reservoir Options</u>			
NJP0030	Release Agent Dispenser Holder (customer to supply sprayer)	\$ 330.44	\$ 284.18	\$ 278.49
NJP0031	Solvent Tank	\$ 426.47	\$ 366.76	\$ 359.43
	<u>Tack Tank Options</u>			
NJP0034	15 gallon Non-Heated/Insulated Gravity Feed	\$ 2,154.41	\$ 1,852.79	\$ 1,815.74
NJP0035	30 Gallon Non-Heated/Insulated Gravity Feed	\$ 2,628.68	\$ 2,260.66	\$ 2,215.45
NJP0036	15 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$ 3,963.75	\$ 3,408.83	\$ 3,340.65
NJP0037	30 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$ 4,053.31	\$ 3,485.85	\$ 3,416.13
NJP0038	15 gallon Oil-Jacketed Heated Tack Tank (Required for non water-based tack material)	\$ 6,529.41	\$ 5,615.29	\$ 5,502.99
NJP0039	30 gallon Oil-Jacketed Heated Tack Tank (Required for non water-based tack material)	\$ 6,923.53	\$ 5,954.24	\$ 5,835.15
NJP0040	Hose Reel (for water-based tack tank spray system)	\$ 808.82	\$ 695.59	\$ 681.67
NJP0041	Pour Pot with Mounting Mechanism	\$ 419.12	\$ 360.44	\$ 353.23
NJP0081	Rejuvenating Spray System (Heated) 5.5 HP motor / HL32 Pump	\$ 3,676.47	\$ 3,161.76	\$ 3,098.53
	<u>Other Equipment & Options</u>			
NJP0043	Axle - 8 Bolt Pattern w/ 16" Tires for Tandem Axles	\$ 1,176.47	\$ 1,011.76	\$ 991.53
NJP0044	Backup Alarm	\$ 194.56	\$ 167.32	\$ 163.98
NJP0045	Basket for mounting Plate Compactor (id 24" x 24")	\$ 298.01	\$ 256.29	\$ 251.16
NJP0046	Battery Charger	STANDARD	STANDARD	STANDARD
NJP0049	Emergency Stop Button	\$ 417.65	\$ 359.18	\$ 352.00
NJP0050	Extended Trailer Hitch (2 feet total)	\$ 210.00	\$ 180.60	\$ 176.99
NJP0051	Extended Trailer Hitch (3 feet total)	\$ 250.15	\$ 215.13	\$ 210.83
NJP0052	Fire Extinguisher (5 pound) & Mounting Bracket	\$ 250.15	\$ 215.13	\$ 210.83
NJP0053	Fire Extinguisher (10 pound) & Mounting Bracket	\$ 308.82	\$ 265.59	\$ 260.27
NJP0054	Hand-held Torch with Bracket for 20lb Cylinder	\$ 546.62	\$ 470.09	\$ 460.69
NJP0085	Propane Torch hose reel	\$ 808.82	\$ 695.59	\$ 681.67
NJP0055	Hoist with manual winch	\$ 753.68	\$ 648.16	\$ 635.20
NJP0056	Hoist with 12-volt winch	\$ 1,154.40	\$ 992.78	\$ 972.93
NJP0058	Hour Meter (Primary Burner)	\$ 173.53	\$ 149.24	\$ 146.25
NJP0059	Front and Rear Hopper Extensions	\$ 554.71	\$ 477.05	\$ 467.51
NJP0060	Loading Door Gas Assist Shocks	\$ 422.06	\$ 362.97	\$ 355.71
NJP0062	Paint -- Color Match (other than Falcon Red, Falcon Yellow, Falcon Orange)	\$ 551.47	\$ 474.26	\$ 464.78
NJP0063	Shoveling Apron Extension	\$ 264.00	\$ 227.04	\$ 222.50
NJP0065	Spare Tire & 8-Bolt Wheel (16" tire)	\$ 311.76	\$ 268.11	\$ 262.75
NJP0066	Spare Tire Holder	\$ 350.31	\$ 301.27	\$ 295.24
NJP0067	Step (to Hopper Access Platform 8x20)	\$ 239.34	\$ 205.83	\$ 201.72
NJP0068	Thermometer 50-550 (Rear Temp Gauge)	\$ 477.94	\$ 411.03	\$ 402.81
NJP0069	Timer - 24-Hour	\$ 372.40	\$ 320.26	\$ 313.86
NJP0070	Timer - 7-day	\$ 488.05	\$ 419.72	\$ 411.33
NJP0084	Tool Holder - 5-positions	\$ 183.82	\$ 158.09	\$ 154.92
NJP0071	Tool Holder - 3-positions	\$ 126.47	\$ 108.76	\$ 106.59
NJP0076	Warning Triangles with Mounting Bracket	\$ 323.53	\$ 278.24	\$ 272.67
NJP0078	Wheel Chocks with mounting bracket	\$ 193.01	\$ 165.99	\$ 162.67
NJP0079	3" Pintle Eye	\$ 100.37	\$ 86.32	\$ 84.59
NJP0082	Washdown System	\$ 897.13	\$ 771.53	\$ 756.10
NJP0083	Washdown System Hose Reel	\$ 661.76	\$ 569.11	\$ 557.73



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2000 AUSTIN, MIDLAND, MI 48642

PRICE LIST EFFECTIVE DATE OF SEPTEMBER 5, 2017

SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
TRAILERS				
NJP0001	1 - Ton Mini Hopper (triple wall, insulated, single vapor draw propane burner, auto temp control, single axle, 8-bolt wheels, hopper tarp cover, battery charger package)	\$ 10,767.65	\$ 9,260.18	\$ 9,074.98
MI10257	2 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, one 7K 8bolt axle, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 19,444.12	\$ 16,721.94	\$ 16,387.50
MI10258	3 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K 8bolt axles, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 23,708.82	\$ 20,389.59	\$ 19,981.79
MI10259	4 - Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K 8bolt axles, 8" x 14.5" tires with 8-bolt wheels, battery charger package)	\$ 25,620.59	\$ 22,033.71	\$ 21,593.03
MI10260	6 - Ton Hopper (triple wall, insulated, auto temp control, manual bi-folding loading doors, manual unloading door, tandem torsion axles, 17.5" tires with 8-bolt wheels, battery charger package, dual burner recycling package)	\$ 51,502.94	\$ 44,292.53	\$ 43,406.68
NJP0002	Dump Box for Trailer Units (Hydraulics on Trailer - power up/gravity down)	\$ 5,302.50	\$ 4,560.15	\$ 4,468.95
NJP0103	Dump Box for Trailer Units (Hydraulics on Trailer - power up/power down)	\$ 5,651.47	\$ 4,860.26	\$ 4,763.06
NJP0003	Tandem Axle Upgrade (for Single axle trailers)	\$ 2,085.29	\$ 1,793.35	\$ 1,757.48
NJP0004	Extended Frame (2 ft) (Required for dump boxes that need a tack tank)	\$ 230.88	\$ 198.56	\$ 194.59
NJP0102	Extended Frame (4 ft)	\$ 2,214.71	\$ 1,904.65	\$ 1,866.56
SLIP-IN UNITS				
MI32935	1 Ton Slip-in (triple wall, insulated, auto temp control, tarp cover for hopper, propane mounting bracket for 20 lb. cylinder, propane fuel source, battery charger package)	\$ 9,297.06	\$ 7,995.47	\$ 7,835.56
MI31213	2-Ton Slip-in (triple wall, insulated, auto temp control, steel material and loading doors, shoveling apron, battery charger package)	\$ 15,473.53	\$ 13,307.24	\$ 13,041.09
MI32960	3 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 26,467.65	\$ 22,762.18	\$ 22,306.94
MI32975	4 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 27,210.29	\$ 23,400.85	\$ 22,932.83
MI10699	5 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 30,082.85	\$ 25,871.25	\$ 25,353.83
MI31020	6 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling aprons, 2nd burner and 24-hour timer, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 40,776.47	\$ 35,067.76	\$ 34,366.41
MI32793	8 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling aprons, 2nd burner and 24-hour timer, battery charger package) (hydraulic fluid supplied by towing vehicle)	\$ 61,517.65	\$ 52,905.18	\$ 51,847.08
NJP0005	Upgrade Hydraulic Loading doors to Bi-fold	\$ 1,470.59	\$ 1,264.71	\$ 1,239.41
NJP0006	Hydraulic Loading and Material Doors for Trailer Models (12V electric over hydraulic)	\$ 4,133.60	\$ 3,554.90	\$ 3,483.80
NJP0007	Hook Lift	\$ 4,939.63	\$ 4,248.08	\$ 4,163.12
COMPACTION/ROLLERS				
NJP0096	Bomag bvp10/36-2	\$ 2,908.82	\$ 2,501.59	\$ 2,451.55
NJP0097	Bomag bvp10/36-2w	\$ 3,259.63	\$ 2,803.28	\$ 2,747.22
NJP0098	Bomag bvp18/45-2	\$ 3,091.90	\$ 2,659.03	\$ 2,605.85
NJP0099	Bomag bvp18/45-2w	\$ 3,435.66	\$ 2,954.67	\$ 2,895.57



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SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
NJP0100	VIBCO GR-1600 Roller	\$ 3,134.56	\$ 2,695.72	\$ 2,641.81
NJP0101	VIBCO GR-3200 Roller	\$ 9,786.62	\$ 8,416.49	\$ 8,248.16
	QUICK SHIP MODELS			
5D35432	1 Ton Mini (Battery charger, 24 hour timer)	\$ 11,291.18	\$ 9,710.41	\$ 9,516.21
5D35433	2 Ton Roadway Slip-In (Battery charger, 24 hour timer)	\$ 16,023.53	\$ 13,780.24	\$ 13,504.63
5D35437	2 Ton Transporter (Battery charger, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 30,313.24	\$ 26,069.39	\$ 25,548.00
5D35436	4 Ton Transporter (Battery charger, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 33,329.41	\$ 28,663.29	\$ 28,090.03
5D35434	4 Ton Recycler (Battery charger, dual burner recycling package, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 38,385.29	\$ 33,011.35	\$ 32,351.12
5D35435	6 Ton Recycler (Battery charger, dual burner recycling package, 24-hour timer, dump box, single frame extension, 16" tires, release agent dispenser bracket, LED lighting upgrade, LED night work lights, LED strobe warning light, 3-position tool holder)	\$ 56,491.18	\$ 48,582.41	\$ 47,610.77
	INFRARED			
NJP0089	4x6 split box	\$ 10,948.53	\$ 9,415.74	\$ 9,227.42
NJP0090	4x4 split box	\$ 9,183.82	\$ 7,898.09	\$ 7,740.12
NJP0091	4x4 heater	\$ 8,448.53	\$ 7,265.74	\$ 7,120.42
NJP0092	Infrared transporter package - 2 to 4 ton trailer (includes hoist with 12v winch, infrared mounting basket, double frame extension)	\$ 4,139.71	\$ 3,560.15	\$ 3,488.95
NJP0093	Infrared transporter package - 6 ton trailer (includes hoist with 12v winch, infrared mounting basket, double frame extension)	\$ 2,511.76	\$ 2,160.11	\$ 2,116.91
NJP0094	Infrared transporter package - 2 to 4 ton trailer (includes hoist with 12v winch, infrared mounting basket, triple frame extension)	\$ 4,938.24	\$ 4,246.89	\$ 4,161.95
NJP0095	Infrared transporter package - 6 ton trailer (includes hoist with 12v winch, infrared mounting basket, triple frame extension)	\$ 3,176.47	\$ 2,731.76	\$ 2,677.13
	TACK TANK TRAILERS			
NJP0104	150 gallon diesel heated tack trailer	\$ 19,799.41	\$ 17,027.49	\$ 16,686.94
NJP0105	150 gallon diesel heated tack truck mount	\$ 14,602.94	\$ 12,558.53	\$ 12,307.36
NJP0106	250 gallon diesel heated tack trailer	\$ 20,380.88	\$ 17,527.56	\$ 17,177.01
NJP0107	250 gallon diesel heated tack truck mount	\$ 15,204.41	\$ 13,075.79	\$ 12,814.28
	<u>Fuel Source (Identify Diesel or Propane)</u>			
NJP0010	Cold Weather Package	\$ 1,460.29	\$ 1,255.85	\$ 1,230.73
NJP0011	Dual Burner Recycling Capability (2nd burner and 24-Hour Timer)	\$ 4,695.59	\$ 4,038.21	\$ 3,957.44
NJP0012	Electric Overnight Heat 4-TON HOPPER OR SMALLER	\$ 2,536.76	\$ 2,181.61	\$ 2,137.98
NJP0013	Electric Overnight Heat 5-TON HOPPER OR LARGER	\$ 4,705.88	\$ 4,047.06	\$ 3,966.12
NJP0014	Oil Jacketed Hopper Wall - 4 Ton Hopper Capacity (or less)	\$ 4,266.18	\$ 3,668.91	\$ 3,595.54
NJP0016	Oil Jacketed Hopper Wall - 6 Ton Hopper Capacity	\$ 3,928.24	\$ 3,378.29	\$ 3,310.72
	<u>Brake Options</u>			
NJP0018	Electric Brakes w/ Safety Breakaway -- Standard	STANDARD	STANDARD	STANDARD
NJP0019	Surge Brakes - Single Axle - Free Backing	\$ 1,066.18	\$ 916.91	\$ 898.58
NJP0087	Surge Brakes - Tandem Axle - Free Backing	\$ 1,488.97	\$ 1,280.51	\$ 1,254.90
	<u>Warning Light Options</u>			
NJP0020	Arrow Board (NON-LED)	\$ 1,406.25	\$ 1,209.38	\$ 1,185.19
NJP0021	Arrow Board (LED)	\$ 1,727.94	\$ 1,486.03	\$ 1,456.31
NJP0022	Arrow Stick - LED	\$ 1,351.10	\$ 1,161.95	\$ 1,138.71
NJP0023	Arrow Stick (NON-LED)	\$ 1,341.91	\$ 1,154.04	\$ 1,130.96
NJP0024	Backup Lights	\$ 262.50	\$ 225.75	\$ 221.24
NJP0025	LED Upgrade (Two Red LED 4" round stop/tail/turn Lights per side and LED marker lights)	\$ 350.51	\$ 301.44	\$ 295.41
NJP0026	LED Upgrade (One red LED 4" round stop/tail/turn and one amber strobe per side and LED marker lights)	\$ 579.00	\$ 497.94	\$ 487.98

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FALCON PRICING

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SKU #	Description	2017 LIST PRICE	OKLAHOMA CONTRACT PRICE	OKLAHOMA Contract Pricing (10+ units)
NJP0027	LED Upgrade (Two Red LED 4" Round Stop/tail/turn and One Amber Strobe per side and LED marker lights)	\$ 579.41	\$ 498.29	\$ 488.33
NJP0029	Night Work Lights - LED (Qty 2)	\$ 451.47	\$ 388.26	\$ 380.50
NJP0086	Warning Light / STROBE	\$ 491.03	\$ 422.29	\$ 413.84
	Solvent Reservoir Options			
NJP0030	Release Agent Dispenser Holder (customer to supply sprayer)	\$ 330.44	\$ 284.18	\$ 278.49
NJP0031	Solvent Tank	\$ 426.47	\$ 366.76	\$ 359.43
	Tack Tank Options			
NJP0034	15 gallon Non-Heated/Insulated Gravity Feed	\$ 2,154.41	\$ 1,852.79	\$ 1,815.74
NJP0035	30 Gallon Non-Heated/Insulated Gravity Feed	\$ 2,628.68	\$ 2,260.66	\$ 2,215.45
NJP0036	15 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$ 3,963.75	\$ 3,408.83	\$ 3,340.65
NJP0037	30 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$ 4,053.31	\$ 3,485.85	\$ 3,416.13
NJP0038	15 gallon Oil-Jacketed Heated Tack Tank (Required for non water-based tack material)	\$ 6,529.41	\$ 5,615.29	\$ 5,502.99
NJP0039	30 gallon Oil-Jacketed Heated Tack Tank (Required for non water-based tack material)	\$ 6,923.53	\$ 5,954.24	\$ 5,835.15
NJP0040	Hose Reel (for water-based tack tank spray system)	\$ 808.82	\$ 695.59	\$ 681.67
NJP0041	Pour Pot with Mounting Mechanism	\$ 419.12	\$ 360.44	\$ 353.23
NJP0081	Rejuvenating Spray System (Heated) 5.5 HP motor / HL32 Pump	\$ 3,676.47	\$ 3,161.76	\$ 3,098.53
	Other Equipment & Options			
NJP0043	Axle - 8 Bolt Pattern w/ 16" Tires for Tandem Axles	\$ 1,176.47	\$ 1,011.76	\$ 991.53
NJP0044	Backup Alarm	\$ 194.56	\$ 167.32	\$ 163.98
NJP0045	Basket for mounting Plate Compactor (id 24" x 24")	\$ 298.01	\$ 256.29	\$ 251.16
NJP0046	Battery Charger	STANDARD	STANDARD	STANDARD
NJP0049	Emergency Stop Button	\$ 417.65	\$ 359.18	\$ 352.00
NJP0050	Extended Trailer Hitch (2 feet total)	\$ 210.00	\$ 180.60	\$ 176.99
NJP0051	Extended Trailer Hitch (3 feet total)	\$ 250.15	\$ 215.13	\$ 210.83
NJP0052	Fire Extinguisher (5 pound) & Mounting Bracket	\$ 250.15	\$ 215.13	\$ 210.83
NJP0053	Fire Extinguisher (10 pound) & Mounting Bracket	\$ 308.82	\$ 265.59	\$ 260.27
NJP0054	Hand-held Torch with Bracket for 20lb Cylinder	\$ 546.62	\$ 470.09	\$ 460.69
NJP0085	Propane Torch hose reel	\$ 808.82	\$ 695.59	\$ 681.67
NJP0055	Hoist with manual winch	\$ 753.68	\$ 648.16	\$ 635.20
NJP0056	Hoist with 12-volt winch	\$ 1,154.40	\$ 992.78	\$ 972.93
NJP0058	Hour Meter (Primary Burner)	\$ 173.53	\$ 149.24	\$ 146.25
NJP0059	Front and Rear Hopper Extensions	\$ 554.71	\$ 477.05	\$ 467.51
NJP0060	Loading Door Gas Assist Shocks	\$ 422.06	\$ 362.97	\$ 355.71
NJP0062	Paint -- Color Match (other than Falcon Red, Falcon Yellow, Falcon Orange)	\$ 551.47	\$ 474.26	\$ 464.78
NJP0063	Shoveling Apron Extension	\$ 264.00	\$ 227.04	\$ 222.50
NJP0065	Spare Tire & 8-Bolt Wheel (16" tire)	\$ 311.76	\$ 268.11	\$ 262.75
NJP0066	Spare Tire Holder	\$ 350.31	\$ 301.27	\$ 295.24
NJP0067	Step (to Hopper Access Platform 8x20)	\$ 239.34	\$ 205.83	\$ 201.72
NJP0068	Thermometer 50-550 (Rear Temp Gauge)	\$ 477.94	\$ 411.03	\$ 402.81
NJP0069	Timer - 24-Hour	\$ 372.40	\$ 320.26	\$ 313.86
NJP0070	Timer - 7-day	\$ 488.05	\$ 419.72	\$ 411.33
NJP0084	Tool Holder - 5-positions	\$ 183.82	\$ 158.09	\$ 154.92
NJP0071	Tool Holder - 3-positions	\$ 126.47	\$ 108.76	\$ 106.59
NJP0076	Warning Triangles with Mounting Bracket	\$ 323.53	\$ 278.24	\$ 272.67
NJP0078	Wheel Chocks with mounting bracket	\$ 193.01	\$ 165.99	\$ 162.67
NJP0079	3" Pintle Eye	\$ 100.37	\$ 86.32	\$ 84.59
NJP0082	Washdown System	\$ 897.13	\$ 771.53	\$ 756.10
NJP0083	Washdown System Hose Reel	\$ 661.76	\$ 569.11	\$ 557.73

ATTACHMENT A
ASPHALT DISTRIBUTOR

[illegible]

Attachments/Accessories: 14 % OEM Repair Parts: 0 % Options: 14 %

Multiple Unit discount: 2 % (In addition to the equipment discount) based on 10+ Units purchased

Extended Warranty offered? Yes X No If yes, please attach information for the extended warranty purchase.
Discount offered 14 %

ATTACHMENT E
COMPACTOR

[illegible]

Attachments/Accessories: 14 % OEM Repair Parts: 0 % Options: 14 %

Multiple Unit discount: 2 % (In addition to the equipment discount) based on 10+ Units purchased

Extended Warranty offered? Yes X No If yes, please attach information for the extended warranty purchase.
Discount offered 14 %

ATTACHMENT L
PATCH TRUCK, PATCHERS

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Asphalt Hot Box Patcher	Falcon	1 ton Trailer	9-5-2017	14
"	"	1 Ton Slip In	"	14
"	"	2 ton Trailer	"	14
"	"	2 Ton Slip In	"	14
"	"	3 ton Trailer	"	14
"	"	3 Ton Slip In	"	14
"	"	4 ton Trailer	"	14
"	"	4 Ton Slip In	"	14
"	"	5 Ton Slip In	"	14
"	"	6 ton Trailer	"	14
"	"	6 Ton Slip In	"	14
"	"	8 ton Slip In	"	14
Quick Ship-Hot Box	Falcon	Mini 5 day	"	14
"	"	2 ton Trans. 5 day	"	14
"	"	2 Ton Roadway 5 day	"	14
"	"	4 Ton trans. 5 day	"	14
"	"	4 Ton Recy. 5 day	"	14
"	"	6 Ton 5 day	"	14

Attachments/Accessories: 14 % OEM Repair Parts: 0 % Options: 14 %
Multiple Unit discount: 2 % (In addition to the equipment discount) based on 10+ Units purchased
Extended Warranty offered? Yes X No If yes, please attach information for the extended warranty purchase.
Discount offered n/a %

ATTACHMENT N RECLAIMER

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Asphalt HotBox/Patcher	Falcon	1 Ton Trailer	9-5-17	14
"	"	1 Ton Slipin	"	14
"	"	2 ton Trailer	"	14
"	"	2 Ton Slipin	"	14
"	"	3 Ton Trailer	"	14
"	"	3 Ton Slipin	"	14
"	"	4 Ton Trailer	"	14
"	"	4 Ton Slipin	"	14
"	"	5 Ton Slipin	"	14
"	"	6 Ton Trailer	"	14
"	"	6 Ton Slipin	"	14
"	"	8 Ton Slipin	"	14
Quick Slip HotBox	"	Mini 5day	"	14
Quick Slip HotBox	"	2 ton trans 5day	"	14
"	"	2 ton roadway 5day	"	14
"	"	4 ton trans 5day	"	14
"	"	4 ton recyl. 5day	"	14
"	"	6 ton 5day	"	14
"	"			
"	"			
"	"			

Attachments/Accessories: 14 % OEM Repair Parts: 0 % Options: 14 %
Multiple Unit discount: 2 % (In addition to the equipment discount) based on 10+ Units purchased
Extended Warranty offered? Yes X No If yes, please attach information for the extended warranty purchase.
Discount offered 14 %