

**Presidio****Oklahoma - SW1014**

<b>Manufacturer</b>	<b>Discount To customer</b>
Cisco	38% off hardware / 16% off Support / 30% off Support for Education customers
Juniper	45% off hardware / 10% off support
HPE / Aruba	40% off hardware / 8% off support
Palo Alto	30% off hardware / 10% off support
Nimble	40% off hardware / 10% off support
APC / Schneider Electric	15% off hardware / 5% off support
f5	15% off hardware / 10% off support
Infoblox	25% off hardware / 10% off support
Symantec / Blue Coat	15% off hardware / 5% off support
ForcePoint / Websense	15% off hardware / 5% off support
Tipplite	35% off hardware / 10% off support
VMware	8% off hardware / 5% off support
Pure	40% off hardware / 13% off support
Netscout	15% off hardware / 5% off support
Pulse Secure	40% off hardware / 10% off support
Riverbed	25% off hardware / 10% off support
Checkpoint	20% off hardware / 10% off support
Singlewire	30% off hardware / 10% off support
Eaton	37% off hardware / 5% off support
Brocade	15% off hardware / 5% off support
Great Bay	10% off hardware / 5% off support
Veeam	8% off hardware / 2% off support
Commvault	20% off hardware / 10% off support
Zerto	8% off hardware / 5% off support
Fluke	8% off hardware / 2% off support
Plantronics	20% off hardware / 10% off support
TrendMicro (tipping point)	10% off hardware / 5% off support
ISI / Verba	10% off hardware / 5% off support
Nutanix	5% off hardware / 5% off support
Ekahau	15% off hardware / 8% off support
Firemon	10% hardware / 5% off support
Gemalto	10% hardware / 5% off support
Jive	5% off solutions / 5% off support
LogRhythm	10% hardware / 5% off support
Exabeam	10% hardware / 5% off support
Vertiv	12% hardware / 10% off support/services

<b>Presidio Professional Services</b>	<b>Hourly not-to-exceed rate</b>
Cabling / rack and stack resource	Tier 1 - \$100.00 per hour
Juinper Engineer	Tier 2 - \$125.00 per hour
Senior Engineer	Tier 3 - \$160.00 per hour
Solutions Architect	Tier 4 - \$185.00 per hour
Specialist	Tier 5 - \$225.00 per hour

Fixed Fee projects will be calculated on a total fixed project cost instead of hourly billing	Tier 6 - ICB (individual case basis)
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