

The Persimmon Group: Cost Proposal for Solicitation 0900000094 **ORIGINAL**

Section			Unit
C.2.1.1 - Research and Advisory Services			
	None Submitted	N/A	N/A
C.2.1.2 - Consultancy Services			
	1) Onsite consultancy and assistance for IT projects		
	Sr Consultant	\$ 180.00	per hour
	Consultant	\$ 150.00	per hour
	Associate	\$ 90.00	per hour
	Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost	
	2) On-site/off-site presentations/workshops on IT topic:		
	ON-SITE and OFF-SITE	NOTE: Maximum class size varies by class	
	Lunch and Learn Session	\$ 900.00	per session
	Half-Day Training/Workshop	\$ 2,600.00	per session
	Full-Day Training/Workshop	\$ 4,050.00	per session
	Client Specific Content Tailoring	Provided at hourly consultancy rates	
	Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost	
	3) Customized consultancy services to help develop and review business cases and strategies, conduct studies, review RFP's, participate in panel interview, etc.		
	Sr Consultant	\$ 180.00	per hour
	Consultant	\$ 150.00	per hour
	Associate	\$ 90.00	per hour
	Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost	
	3) Dedicated and personalized Executive programs for CIOs		
	Hogan Assessment Analysis, Debrief and Personal Development Plan	\$ 3,600.00	per assessment
	Individual Coaching Sessions	\$ 540.00	per session
	Team Coaching Session (1 hr)	\$ 1,000.00	per session
	Team Coaching Session (2 hr)	\$ 1,500.00	per session
	Team Coaching Session (4 hr)	\$ 3,000.00	per session
	Standard 360 Assessment	\$ 150.00	per assessment
	Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost	
	3) Industry advisory services		
	None Submitted	N/A	N/A
	3) Product and Vendor advisory services		
	None Submitted	N/A	N/A
C.2.1.3 - Other Services			
	1) Conference and training events conducted for open enrollment		
	The Fundamentals of Managing Projects (3 Days)	\$ 995.00	per participant
	Microsoft Project (2 Days)	\$ 695.00	per participant
	Business Requirements (2 Days)	\$ 995.00	per participant
	Project Risk Management (1 Day)	\$ 495.00	per participant
	Advanced Project Management (2 Days)	\$ 995.00	per participant
	Project Management Office Workshop	\$ 495.00	per participant
	PMP Prep Course (5 Days)	\$ 1,695.00	per participant
	Various Leadership & Managerial Development Classes (1 Day)	\$ 295.00	per participant
	Group Discounts	10% discount for groups of 3-4	
	Group Discounts	20% discount for groups of 5+	
	2) Any teleconferences and webcasts conducted		
	Quotes provided upon request and dependant on service		
	3) Other informational services offered		
	Quotes provided upon request and dependant on service		
Cost on a per person per hour basis			
	Needed per person per hour rates provided under Consultancy Services above		

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RFP Section	Service/Role	Rate	Unit
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