

Contact Information

Website:

Company Name	Southwest Trailers & Equipment L.L.C.
Doing Business as (if applicable)	
Contact Person for Solicitation Response	Kurt Olson
Phone	(405) 943-9851 (800) 375-6307
Email	kolson@swtrailer.com / kschroeder@swtrailer.com
Fax	(405) 943-4013
Address For Purchase Orders-Number & Street-Post Office Box (some companies have ordering addresses that are different than the payment address)	10400 West Reno Ave
City, State, Zip	Oklahoma City, OK 73127
Contact Person for Contract/Ordering/Price Information/Equipment Additions/Changes/Discontinuations	
Contact Name	Kurt Olson
Phone	(405) 943-9851 (800) 375-6307
Fax	(405) 943-4013
Email	kolson@swtrailer.com
Secondary Contact for Contract/Ordering	Kurt Schroeder
Phone	(405) 943-9851 (800) 375-6307
Fax	(405) 943-4013
Email	kschroeder@swtrailer.com
Address For Payment-Number & Street-Post Office Box (some companies have a different Payment/remittance address than the ordering address)	10400 West Reno Ave
City, State, Zip	Oklahoma City, OK 73127
Contact Person/Department for payment	Mark Kopf
Phone	(405) 943-9851 (800) 375-6307
Fax	(405) 943-4013
Email	mkopf@swtrailer.com
Counties You can provide products/warranty service/repair parts to	Yes All counties in Oklahoma OR just these counties: _____
(include any special conditions, such as territory or district maps on a separate sheet)	
Payment Discount (i.e. 15 days)	Please state any discount applied if paid and within what time frame.
Supplier will be responsible for notifying the contracting officer when the contact information changes.	Notes: (Special ordering instructions-please attach any special instructions on a separate sheet)

If a manufacturer submitting a response, a list of certified dealers within the State of Oklahoma authorized to sell and service your products

Copy of Oklahoma Motor Vehicle Commission license if applicable to the products you sell.

Copy of Certificate of Good Standing (If required to be registered with the Secretary of State of Oklahoma)

Attachments

G. OTHER

None

H. PRICE AND COST

The State of Oklahoma is requesting pricing for Trailers. The pricing matrix is a percentage off the Manufacturer's list price. Vendors can submit actual pricing schedules for their equipment though, with the percentage discount already figured, as long as the discount is clearly stated as well as the pricing minus the discount. Also, please provide the current manufacturer's price list used as a basis for the pricing schedules if you submit pricing with the discount already figured in. Attachments have been provided in Microsoft Word and Adobe PDF.

The State of Oklahoma has been a leader in the push for State use of CNG-powered vehicles. If you have products that are fueled by means other than gas or diesel fuel, and that are considered environmentally friendly, please include them in your response.

Manufacturers responding please include a listing of Distributors/Dealers for the State of Oklahoma to include Name of business, Address, contact names, phone numbers, fax numbers, email addresses and websites.

Vendors may submit specifications for all equipment bid, as well as options available. Please submit these specifications on a cd or dvd or flash drive. It is preferred that vendors have a website where customers can go and view the products. The Central Purchasing Statewide Contract website will be updated as necessary.

The manufacturer's price list date that you are being asked to provide is considered the "starting point" of the contract and is to be used as a measurement of price increases throughout the contract. (i.e. at the end of the contract year, the purchases will be compared to annotate any price changes that were made.) You will be expected to provide brochures and descriptive literature to those customers who request it and the contracting officer responsible for the maintenance of the contract. Although you will not be required to send actual pricing sheets as the prices are updated, you will be required to notify the contracting officer when there are price changes and a note will be made to the website where your contract will be located.

The Vendor will be expected to notify the Contracting Officer of any changes in the Company status, such as mergers, sell offs, discontinuation of equipment, addition of equipment lines and changes in the contact information for the contract. It is imperative that the Contracting Officer be able to contact someone at all times during business hours, especially when helping an entity make a decision on equipment they want to purchase.

With the age of technology, customers are more likely to use the internet to research the equipment they are interested in buying. We will put a link to your website on the contract website. Please provide a guide to the use of your website if you require a name and password to access current pricing, if listed, at no subscription cost to the State of Oklahoma. Also, please provide any additional enhancements such as any special ordering features available to users or a site with pricing specific to the Oklahoma contract even though we are not requiring you to offer a direct link to the Oklahoma-specific contract pricing or your current price lists.

Website: www.swtrailer.com

Log-in required? ☐ Yes ☒ No

Government entities who will be buying from this contract will be expected to provide their accounting offices with a pricing sheet or pricing sheet reference date at the time they prepare their payment method. This pricing sheet will clearly state the Price Book/Catalog Number and Date. This sheet is to be attached to the quote provided by the Vendor. The quote will reference the Statewide contract number being used for the purchase. All set up charges, testing, and freight charges are to be included in the quote as separate line items.

Discounts offered will remain the same or can be increased throughout the contract period. Multiple Unit discounts are encouraged.

OEM Repair Parts: ^{40 OFF}_{SWT&E LIST} % **After Market Parts:** ^{40 OFF}_{SWT&E LIST} %

Extra manuals, warranties and tools:

Electronic (cd, dvd) Repair Parts manual: 0 %

"Hard Copy" Repair parts manual: 0 %

Electronic (cd, dvd) Operator Manual: 0 %

Electronic (cd, dvd) Service Manual: 0 %

Extended Warranty offered? Yes x No
warranty purchase. Discount offered %

"Hard Copy" Operator's manual: 0 %

"Hard Copy" Service Manual: 0 %

If yes, please attach information for the extended

ATTACHMENT A

TRAILERS: Axle, hydraulic, non-hydraulic, cargo, horse, dove tail, drop deck, deck over, utility, goose neck, haul, heavy equipment trailers, truck beds, belly dump, end dump, flat bed, enclosed, tandem axle.

[illegible]Trade-in allowed? ^{If Stated} Yes No.

Multiple Unit discount of _____% Based on quantity purchased? _____ Yes x No. Based on dollar amount spent? _____ Yes
x No.

If dollar amount how much? \$

OEM Repair Parts discount is 40 % After Market Parts discount is 40 %

Installation \$85.00 per Hour