

Contact Information

Website:

Company Name	G.W. Van Keppel Co.
Doing Business as (if applicable)	
Contact Person for Solicitation Response	Marsha Moore
Phone	(405) 495-0606
Email	mmoore@vankeppel.com
Fax	(405) 495-9393
Address For Purchase Orders-Number & Street-Post Office Box (some companies have ordering addresses that are are different than the payment address)	8233 W. Reno
City, State, Zip	Oklahoma City, Oklahoma 73127
Contact Person for Contract/Ordering/Price Information/Equipment Additions/Changes/Discontinuations	
Contact Name	Marsha Moore
Phone	(405) 495-0606
Fax	(405) 495-9393
Email	mmoore@vankeppel.com
Secondary Contact for Contract/Ordering	Mike Brown
Phone	(405) 495-0606
Fax	(405) 495-9393
Email	mbrown@vankeppel.com
Address For Payment-Number & Street-Post Office Box (some companies have a different Payment/remittance address than the ordering address)	8233 W. Reno
City, State, Zip	Oklahoma City, Oklahoma 73127
Contact Person/Department for payment	Marsha Moore/Rental and Sales Coordinator
Phone	(405) 495-0606
Fax	(405) 495-9393
Email	mmoore@vankeppel.com
Counties You can provide products/warranty service/repair parts to	_____All counties in Oklahoma OR just these counties: _____
For Volvo Products, Cimarron, Texas, and Beaver counties are excluded	
(include any special conditions, such as territory or district maps on a separate sheet)	
Payment Discount (i.e. 15 days)	Net <u>0</u> days
Supplier will be responsible for notifying the contracting officer when the contact information changes.	Notes: (Special ordering instructions-please attach any special instructions on a separate sheet)

H. PRICE AND COST

The State of Oklahoma is requesting pricing for Road Maintenance equipment. The pricing matrix is a percentage off the Manufacturer's list price. Vendors can submit actual pricing schedules for their equipment though, with the percentage discount already figured. Attachments have been provided in Microsoft Word and Adobe PDF.

The State of Oklahoma has been a leader in the push for State use of CNG-powered vehicles. If you have products that are fueled by means other than gas or diesel fuel, and that are considered environmentally friendly, please include them in your response.

Manufacturers responding please include a listing of Distributors/Dealers for the State of Oklahoma to include Name of business, Address, contact names, phone numbers, fax numbers, email addresses and websites.

Suppliers may submit specifications for all equipment bid, as well as options available. Please submit these specifications on a cd or dvd or flash drive. It is preferred that vendors have a website where customers can go and view the products. The Central Purchasing Statewide Contract website will be updated as necessary.

The manufacturer's price list date that you are being asked to provide is considered the "starting point" of the contract and is to be used as a measurement of price increases throughout the contract. (i.e. at the end of the contract year, the purchases will be compared to annotate any price changes that were made.) You will be expected to provide brochures and descriptive literature to those customers who request it and the contracting officer responsible for the maintenance of the contract. Although you will not be required to send actual pricing sheets as the prices are updated, you will be required to notify the contracting officer when there are price increases and a note will be made to the website where your contract will be located.

The Supplier will be expected to notify the Contracting Officer of any changes in the Company status, such as mergers, sell offs, discontinuation of equipment, addition of equipment lines and changes in the contact information for the contract. It is imperative that the Contracting Officer be able to contact someone at all times during business hours, especially when helping an entity make a decision on equipment they want to purchase.

With the age of technology, customers are more likely to use the internet to research the equipment they are interested in buying. We will put a link to your website on the contract website. Please provide a guide to the use of your website if you require a name and password to access current pricing, if listed, at no subscription cost to the State of Oklahoma. Also, please provide any additional enhancements such as any special ordering features available to users or a site with pricing specific to the Oklahoma contract even though we are not requiring you to offer a direct link to the Oklahoma-specific contract pricing or your current price lists.

Website: _____

Log-in required? Yes No

Government entities who will be buying from this contract will be expected to provide their accounting offices with a pricing sheet or pricing sheet reference date at the time they prepare their payment method. This pricing sheet will clearly state the Price Book/Catalog Number and Date. This sheet is to be attached to the quote provided by the Supplier. The quote will reference the Statewide contract number being used for the purchase. All set up charges, testing, and freight charges are to be included in the total price less discount offered.

Discounts offered will remain the same or can be increased throughout the contract period. Multiple Unit discounts are encouraged.

OEM Repair Parts: 10 % After Market Parts: 5 %

Extra manuals, warranties and tools:

Electronic (cd, dvd) Repair Parts manual: 15 % "Hard Copy" Repair parts manual: 15 %

Electronic (cd, dvd) Operator Manual: 15 % "Hard Copy" Operator's manual: 15 %

Electronic (cd, dvd) Service Manual: 15 % "Hard Copy" Service Manual: 15 %

Extended Warranty offered? Yes No If yes, please attach information for the extended warranty purchase. Discount offered _____ %

OEM Parts and manuals discounts will follow the same as the attachment product discounts

**ATTACHMENT A
COMPACTORS/ROLLERS**

Cont. 7

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Asphalt Double Drum	Bomag	BW 900-50	January 2016	10
Asphalt Double Drum	Bomag	BW90AS-5	January 2016	10
Asphalt Double Drum	Bomag	BW100ADM-5	January 2016	10
Asphalt Double Drum	Bomag	BW100 SL-5	January 2016	10
Asphalt Double Drum	Bomag	BW120 SL-5	January 2016	10
Asphalt Double Drum	Bomag	BW120-AD	January 2016	10
Asphalt Double Drum	Bomag	BW120 AC-5	January 2016	10
Asphalt Double Drum	Bomag	BW135 AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW138 AC-5	January 2016	10
Asphalt Double Drum	Bomag	BW138 AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW141 AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW151 AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW161 AD-4	January 2016	10
Asphalt Double Drum	Bomag	BW161 AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW161 ADO-5	January 2016	10
Asphalt Double Drum	Bomag	BW190 AD-4 HF	January 2016	10
Asphalt Double Drum	Bomag	BW190AD-5	January 2016	10
Asphalt Double Drum	Bomag	BW190 ADO-5	January 2016	10
Asphalt Double Drum	Bomag	BW191 AD-5 HF	January 2016	10
Asphalt Double Drum	Bomag	BW191 ADO-5	January 2016	10
Asphalt Double Drum	Bomag	BW206 AD-5HF	January 2016	10
Asphalt Double Drum	Bomag	BW206 ADO-5	January 2016	10

Attachments/Accessories: _____%

Options: _____%

Multiple Unit discount: 2 % (In addition to the equipment discount) based on 3 Units purchased _____ Dollar amount

If Units, how many? _____ If dollar amount, how much? _____

OEM Repair Parts: 0 %

After Market Parts: 0 %

Electronic (cd, dvd) Repair Parts manual: 0 %

"Hard Copy" Repair parts manual: 0 %

Electronic (cd, dvd) Operator Manual: 0 %

"Hard Copy" Operator's manual: 0 %

Electronic (cd, dvd) Service Manual: 0 %

"Hard Copy" Service Manual: 0 %

Extended Warranty offered? Yes No

If yes, please attach information for the extended warranty purchase. Pricing is available upon request

Discount offered _____%

**ATTACHMENT A
COMPACTORS/ROLLERS**

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Dirt Rollers	Volvo	SD45	January 2014	36
Dirt Rollers	Volvo	SD75	January 2014	41
Dirt Rollers	Volvo	SD115	January 2014	41
Asphalt Double Drum	Volvo	DD15	January 2014	40
Asphalt Double Drum	Volvo	DD25	January 2014	40
Asphalt Double Drum	Volvo	DD29	January 2014	40
Asphalt Double Drum	Volvo	DD31HF	January 2014	40
Asphalt Double Drum	Volvo	DD38HF	January 2014	40
Asphalt Double Drum	Volvo	DD70	January 2014	40
Asphalt Double Drum	Volvo	DD110B	January 2014	40
Asphalt Double Drum	Volvo	DD120B	January 2014	36
Asphalt Double Drum	Volvo	DD140B	January 2014	36
Asphalt Double Drum	Volvo	DD140	January 2014	36
9 Wheel Pneumatic Roller	Volvo	PT125	January 2014	36
8 Wheel Pneumatic Roller	Volvo	PT240R	January 2014	36

Attachments/Accessories: _____%

Options: _____%

2 or more

Multiple Unit discount: 1 % (In addition to the equipment discount) based on _____ Units purchased _____ Dollar amount

If Units, how many? _____ If dollar amount, how much? _____

OEM Repair Parts: 10 %

After Market Parts: 5 %

Electronic (cd, dvd) Repair Parts manual: 15 %

"Hard Copy" Repair parts manual: 15 %

Electronic (cd, dvd) Operator Manual: 15 %

"Hard Copy" Operator's manual: 15 %

Electronic (cd, dvd) Service Manual: 15 %

"Hard Copy" Service Manual: 15 %

Extended Warranty offered? Yes No If yes, please attach information for the extended warranty purchase.
Discount offered _____%

ATTACHMENT B PATCHERS

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Patch Truck	Patch King	PK-40 HSD	January 2014	3
Patch Truck	Patch King	PK-35 HSD	January 2014	3
Patch Truck	Patch King	PK 30 H	January 2014	3
Patch Truck	Patch King	PK 40 H	January 2014	3
Patch Truck	Patch King	PK 80 H	January 2014	3
Patch Truck	Patch King	PK 30T	January 2014	3
Patch Truck	Patch King	PK 65 KW	January 2014	3
Patch Truck	Patch King	PK 120 H	January 2014	3
Discount excludes truck chassis				

Attachments/Accessories: _____%

Options: _____%

2 or more

Multiple Unit discount: 2 % (In addition to the equipment discount) based on _____ Units purchased _____ Dollar amount

If Units, how many? _____ If dollar amount, how much? _____

OEM Repair Parts: 10 %

After Market Parts: 5 %

Electronic (cd, dvd) Repair Parts manual: 3 %

"Hard Copy" Repair parts manual: 3 %

Electronic (cd, dvd) Operator Manual: 3 %

"Hard Copy" Operator's manual: 3 %

Electronic (cd, dvd) Service Manual: 3 %

"Hard Copy" Service Manual: 3 %

Extended Warranty offered? Yes No If yes, please attach information for the extended warranty purchase.

Discount offered _____%

**ATTACHMENT D
PAVERS**

Cont. →

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Paver	Volvo	PF4410	January 2014	36
Paver	Volvo	PF7110	January 2014	40
Paver	Volvo	PF7170	January 2014	40
Paver	Volvo	PF2181	January 2014	32
Paver	Bomag/Cedar Rapids	CR352	January 2014	18
Paver	Bomag/Cedar Rapids	-CR362	January 2014	18
Paver	Bomag/Cedar Rapids	CR452	January 2014	18
Paver	Bomag/Cedar Rapids	CR462	January 2014	18
Paver	Bomag/Cedar Rapids	CR552	January 2014	18
Paver	Bomag/Cedar Rapids	CR562	January 2014	18
Paver	Bomag/Cedar Rapids	CR652	January 2014	18
Paver	Bomag/Cedar Rapids	CR662	January 2014	18
Paver	Carlson	CP75	January 2014	10
Paver	Carlson	CP90	January 2014	10
Paver	Carlson	CP100	January 2014	10
Paver	Gilcrest	314	January 2014	0
Paver	Gilcrest	414	January 2014	0

Attachments/Accessories: _____% See attached

Options: _____%

2 or more

Multiple Unit discount: 2 % (In addition to the equipment discount) based on _____ Units purchased _____ Dollar amount

If Units, how many? _____ If dollar amount, how much? _____

OEM Repair Parts: 0 %

After Market Parts: 0 %

Electronic (cd, dvd) Repair Parts manual: _____%

“Hard Copy” Repair parts manual: _____% Discount same as corresponding unit discount on manuals

Electronic (cd, dvd) Operator Manual: _____%

“Hard Copy” Operator’s manual: _____%

Electronic (cd, dvd) Service Manual: _____%

“Hard Copy” Service Manual: _____%

Extended Warranty offered? Yes No If yes, please attach information for the extended warranty purchase.

Discount offered 0 %

**ATTACHMENT L
PLANING/MILLING**

Cont. →

Type of Equipment	Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Mills	Volvo	MT2000	January 2014	40
Mills	Volvo	MW500	January 2014	40
Mills	Bomag	500	January 2014	15
Mills	Bomag	600	January 2014	15
Mills	Bomag	1000	January 2014	15
Mills	Bomag	1200-30	January 2014	15
Mills	Bomag	1300	January 2014	15
Mills	Bomag	2000	January 2014	15
Mills	Maddock	RG 72	January 2014	0
Mills	Maddock	AM 18	January 2014	0
Mills	Maddock	AM 24	January 2014	0
Mills	Maddock	AM 25	January 2014	0
Mills	Maddock	AM 30	January 2014	0
Mills	Maddock	AM 36	January 2014	0
Mills	Maddock	AM 48	January 2014	0
Mills	Maddock	VT 325	January 2014	0

Attachments/Accessories: _____%

Options: _____% 2 or more

Multiple Unit discount: 2 % (In addition to the equipment discount) based on _____ Units purchased _____ Dollar amount

If Units, how many? _____ If dollar amount, how much? _____

OEM Repair Parts: 10 %

After Market Parts: 5 %

Electronic (cd, dvd) Repair Parts manual: _____%

"Hard Copy" Repair parts manual: _____%

Discount same as corresponding unit discount on manuals

Electronic (cd, dvd) Operator Manual: _____%

"Hard Copy" Operator's manual: _____%

Electronic (cd, dvd) Service Manual: _____%

"Hard Copy" Service Manual: _____%

Extended Warranty offered? Yes No If yes, please attach information for the extended warranty purchase.

Discount offered _____%

PRICING PAGE FOR TRAILER MOUNTED AIR COMPRESSORS

REQUESTING ATLAS COPCO XAS 185 CD 54F, DOOSAN 185-250 CFM, SULLAIR 70- 185 CFM, OR SIMILAR EQUAL PRODUCTS, given for comparison purposes only	MAKE	MODEL	MODEL #	FUEL	CUBIC FEET PER MINUTE RATING.	POUNDS PER SQUARE INCH	TOTAL WEIGHT WITH TRAILER	PRICE PER EACH	DISCOUNT OFF PARTS
	Sullair	185		Diesel	185 CFM	100	1,960 lbs	20% discount off list	10%
	Sullair	200 H		Diesel	200 CFM	150	2,395 lbs	20% discount off list	10%
	Sullair	225 H		Diesel	225 CFM	150	2,475 lbs	20% discount off list	10%
	Sullair	260		Diesel	260 CFM	100	2,840 lbs	20% discount off list	10%
	Sullair	300 HH		Diesel	300 CFM	200	4,050 lbs	20% discount off list	10%
	Sullair	375		Diesel	375 CFM	100	4,840 lbs	20% discount off list	10%
	Sullair	375 H		Diesel	375 CFM	150	4,840 lbs	20% discount off list	10%
	Sullair	400 HH		Diesel	400 CFM	200	4,840 lbs	20% discount off list	10%
	Sullair	425		Diesel	425 CFM	100	4,840 lbs	20% discount off list	10%
	Sullair	425 H		Diesel	425 CFM	150	6,000 lbs	20% discount off list	10%
	Sullair	550 RH		Diesel	550 CFM	250	6,000 lbs	20% discount off list	10%
	Sullair	600 HH		Diesel	600 CFM	200	10,350 lbs	20% discount off list	10%
	Sullair	700 HH		Diesel	700 CFM	175	10,350 lbs	20% discount off list	10%
	Sullair	750		Diesel	750 CFM	125	10,600 lbs	20% discount off list	10%
	Sullair	750 H		Diesel	750 CFM	150	10,600 lbs	20% discount off list	10%
	Sullair	750 HH		Diesel	750 CFM	175	10,600 lbs	20% discount off list	10%
	Sullair	825		Diesel	825 CFM	125	10,600 lbs	20% discount off list	10%
	Sullair	750 HH/900 XS		Diesel	750/900 CFM	500/350	16,040 lbs	20% discount off list	10%
	Sullair	900 XHH		Diesel	900/1150 CFM	500/350	16,040 lbs	20% discount off list	10%

*All models available skid mounted

