



**State of Oklahoma
Office of Management and Enterprise
Services
Central Purchasing**

Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 12/01/2011
Statewide Contract #: SW 817-P
Contract Title: MRO Plumbing Supply
Addendum Date: 02/25/2013
Addendum #: 2

Effective March 1, 2013, Grainger Supply will be active in the plumbing category of SW817-P.

Tier 1 pricing is listed, and all other products not on Tier 1 will be offered a 10% discount from Grainger.com.

Please contact me if you have any further questions.

Lisa Bradley, CPO
State Wide Initiatives Contracting Officer
(405) 522-4480
Lisa.Bradley@omes.ok.gov



**State of Oklahoma
Department of Central Services
Central Purchasing**

**Notice of Statewide Contract
Award**

Official signed contract documents are on file with DCS-Central Purchasing.

Contract Title: MRO Plumbing Supplies

Statewide Contract #: SW817-P

Contract Issuance Date: 01/11/2013

Total Number of Vendors: 1 (For details see: Vendor Information Sheet)

Contract Period: 01/11/2013 through 11/30/2014

Agreement Period: 01/11/2013 through 11/30/2016

Authorized Users: All Authorized Users

Contract Priority: Mandatory

Type of Contract: Indefinite Quantity, Catalog Discount

DCS-CP Contact: Lisa Bradley

Title: Contracting Officer

Phone: 1 - 405 - 522 - 4480

Fax: 1 - 405 - 522 - 1077

Email: Lisa.Bradley@omes.ok.gov



State of Oklahoma
Department of Central Services
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Awarded Vendor Information

PAGE 1 OF 1

Vendor Name: W.W. Grainger

Vendor ID#: 0000017468

Vendor Address: Address: 4314 Will Rogers Parkway

City: Oklahoma City

State: OK

Zip Code: 73108

Contact Person Name: Dale Maher

Phone #: 1- 303 - 946 - 4541

Title: Government Sales Manager

Fax #: 1- 303 - 627 - 9950

Email: dale.maher@grainger.com

Website: www.grainger.com

Authorized Location: Locations list attached as (*attachment title*)

Address:

City:

State:

Zip Code:

Contract ID #: 0-3324

Delivery: Next Day

Minimum Order: None

P/Card Accepted: Yes

No

Other:

Pricing: In regard to Tier 2 Pricing, please note that Grainger is offering a 10% discount from its own catalog, not a manufacturer catalog. Grainger catalog can be found at www.grainger.com. This discount applies to the Grainger catalog "each" price. After login on www.grainger.com, the State of Oklahoma's account will reflect prices with the discounts already incorporated.

Item 1: Inventory Solutions

Impact: We offer a suite of inventory solutions, including customer- and vendor-managed inventory, designed to streamline processes, optimize inventory, save time, reduce the possibility of costly delays and improve productivity.

Item 2: Dedicated Government Account Managers

Impact: We have dedicated Government Account Managers who can work with various state agencies and political subdivisions to provide product selection assistance, share new product technology, assist in managing lighting upgrades/retrofit projects, identify energy efficient solutions and oversee day-to-day needs and activities.

Item 3: Customization of local inventory levels

Impact: Our local branches and distribution centers may adjust product inventory levels to meet actual customer need in order to improve fill rate and delivery requirements. Maximizing our \$1 billion in inventory lets you reduce your own stocking levels and associated costs, while benefiting from enhanced tool crib management and space utilization.

Item 4: Local Business

Impact: We have a local presence and we are an Oklahoma-tax paying business supported nationally by a network of 360+ branches and fifteen (15) distribution centers. Specifically, we contribute unemployment, withholding, sales, and income and franchise taxes within the State of Oklahoma. Currently we have two branches in the state and employ over 90 people statewide. The State of Oklahoma enjoys personalized relationships with local branch personnel while enjoying support from our larger network in terms of inventory, technical assistance, reporting, and other benefits.

Item 5: On-site surveys, analysis, and trainings

Impact: Our sales professionals team together with our manufacturers and suppliers to perform materials analysis on-site at customer locations. These analyses can help the State of Oklahoma make informed decisions related to costs savings and energy efficiency, and assist the State of OK with compliance-related issues, such as OSHA certification and training.

Item 6: Green Products (Sustainability)

Impact: We offer a wide variety of products and solutions that consider the total environmental impact from product manufacture until the useful life of the product is complete. Many of our products are certified by industry-leading organizations and take into account specific environmental benefits. Customers may use this information to make informed decisions about their own sustainability initiatives. Our teams of Sustainability Program Managers

bring category expertise, cost-savings proposals, reporting, and program standardization strategies to our customers.

Item 7: eBusiness/ Order management via Online Catalog

Impact: Utilization of our eBusiness channels may help streamline your purchasing processes, assist State of OK end-users minimize time spent shopping for specific products, and help regulate contract usage. Our order management feature on our Web site helps customers reduce process costs and curb spending by routing orders over a pre-determined level for manager approval. Process costs go down, while you can improve process, consistency, technical and application support, and maintain control over maintenance, repair and operating supplies (MRO) spending.

Item 8: Minority Suppliers

Impact: Our 2011 sales of M/WBE products exceeded \$112 million, representing over 16,000 products made by 35 certified MBE manufacturers, 59 WBE manufacturers and 12 Veteran-owned manufacturers offered to 2 million customers. We publish an easy-to-use on-line Supplier Diversity Catalog and offer reports to track your direct Tier 2 diversity purchases. Any product in the Supplier Diversity Catalog can be ordered from our local branch or online. Reporting is also available in order to view quarterly minority supplier spend.

Item 9: 8. Implementation

Impact: Grainger maintains a team of Implementation Project Managers to develop, facilitate, and execute new contract implementations. The goal of this team is to engage Grainger internal and external resources to ensure speed-to-cost savings for our customers by utilizing scalable processes. Grainger's Implementation team works in conjunction with Grainger sales and customer service teams, and the customer, to execute the implementation plans that meet or exceed our mutual objectives.

Item 10: 9. Consulting Services

Impact: Our Consulting Services department utilizes a strategic approach to help our customers identify productivity improvements, inventory strategies and total cost savings opportunities within the facilities management environment.

Item 11: 10. Green Reporting

Impact: We can provide Green Reporting that identifies green items the State of Oklahoma is buying, including information on green certifications and green attributes. In addition, this report can detail non-green items being purchased and provide green alternate products. This reporting can assist the State of Oklahoma in tracking, measuring and growing sustainable purchases.
